

| SL No | RFP section                                                                            | Query                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | Response                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
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| 1     | Schedule of Bidding Process                                                            | Extension of Bid Submission Date till 15.04.26                                                                                                                                                                                                                                                                                                                                                                                                                                        | The Bid Submission deadline has been extended till 20th April 2026, 3pm vide corrigendum uploaded on the HUDCO e-tendering portal ( <a href="https://hudco.ewizard.in">https://hudco.ewizard.in</a> ) on 13th April 2026. All amendments/corrigenda are published on <a href="https://hudco.ewizard.in">https://hudco.ewizard.in</a>                                                                                                                                                                                                                                                             |
| 2     |                                                                                        | Extension of Bid Submission Date till 23.04.26                                                                                                                                                                                                                                                                                                                                                                                                                                        | Please refer response in S.No.1                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| 3     |                                                                                        | Extension of last date till 23rd April 2026                                                                                                                                                                                                                                                                                                                                                                                                                                           | Please refer response in S.No.1                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| 4     |                                                                                        | Extension of last date till 23rd April 2026                                                                                                                                                                                                                                                                                                                                                                                                                                           | Please refer response in S.No.1                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| 5     |                                                                                        | We request authority to provide atleast 3 weeks' time from the date of response of pre-bid queries to the applicant to prepare a fully comprehensive and responsive proposal.                                                                                                                                                                                                                                                                                                         | Please refer response in S.No.1                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| 6     |                                                                                        | In order to prepare a quality and competitive bid, we need some more time. Request authority to extend bid submission date by at least two weak from publishing response to pre-bid queries.                                                                                                                                                                                                                                                                                          | Please refer response in S.No.1                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| 7     |                                                                                        | Whether there will be an extention in the bid submission date? A seven day extension will be helpful in the creation of the documents and the same shall be highly appreciated.                                                                                                                                                                                                                                                                                                       | Please refer response in S.No.1                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| 8     |                                                                                        | We kindly request an extension of the last date for submission of bids by ten days, i.e., from 13 April 2026 to 23 April 2026, to enable bidders to prepare and submit comprehensive and competitive bids.                                                                                                                                                                                                                                                                            | Please refer response in S.No.1                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| 9     |                                                                                        | Extension of atleast 3 weeks from the date of issuance of pre-bid clarifications.                                                                                                                                                                                                                                                                                                                                                                                                     | Please refer response in S.No.1                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| 10    |                                                                                        | We sincerely understand the vision of HUDCO to onboard consultants for different types of services across sectors. As per RFP, separate bids must be submitted across different sectors for empanelment. This is rigorous process and certainly requires careful examination for preparation of bids. We request you to kindly allow at least 4 WEEKS i.e. 30 April 2026 We kindly request you to consider and reply to clarify.                                                      | Please refer response in S.No.1                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| 11    | Sec 2 Pre-Qualification Criteria                                                       | Parent/ subsidiary company registered in India is also eligible for submission for this empanelment subject to fulfilment of the eligibility criteria for each category and sector.                                                                                                                                                                                                                                                                                                   | Parent/ subsidiary company registered in India is also eligible for submission for this empanelment subject to fulfilment of the eligibility criteria for each sector and category.                                                                                                                                                                                                                                                                                                                                                                                                              |
| 12    | Sec 2 Pre-Qualification Criteria Table 2: Minimum Credentials Required<br>Clause No. b | Kindly consider General CA Certificate instead of Statutory Auditors Certificate for certification of net worth and Average Annual Turnover.                                                                                                                                                                                                                                                                                                                                          | Please refer Annexure II Point 11 on page no.26 in the Bid document. The CA Certificate with valid UDIN shall be acceptable in place of Statutory Auditor Certificate for certification of Net worth and Average Annual Turnover.                                                                                                                                                                                                                                                                                                                                                                |
| 13    | Sec 2 Pre-Qualification Criteria                                                       | CA Certificate to certify Annual Turnover and Network                                                                                                                                                                                                                                                                                                                                                                                                                                 | Please refer response in S.No.12                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| 14    | Section - 2 PRE QUALIFICATION CRITERIA<br>Table 2: Minimum Credentials Required        | We respectfully submit that a Statutory Auditor's Certificate for last three financial years may not be required as previous year's audited financial statements already establish the net worth position. Accordingly, certificate for the most recent financial year (2024-25) should suffice for the same. We request the Authority to kindly consider                                                                                                                             | The net worth of the last 3 years, i.e, 2022-23, 2023-24 and 2024-25 should be positive. The network details are required as mentioned in response to S.No.12.                                                                                                                                                                                                                                                                                                                                                                                                                                   |
| 15    | Sec 2 Pre-Qualification Criteria Table 2: Minimum Credentials Required Point c)        | The RFP prescribes a minimum turnover requirement of INR 10 crores and INR 5 crores for Category A and Category B, respectively. In this regard, we request clarification on whether entities registered under MSME are eligible for exemption from the turnover criteria, in line with applicable MSME provisions.                                                                                                                                                                   | As per Clause 9(m) of the RfP, MSME Bidders are eligible to participate in the empanelment process subject to submission of valid Udyog Aadhaar/Udyam registration. However, the minimum Average Annual Turnover criteria specified in Table 2(c) of the RfP [INR 10 Crore for Category A and INR 5 Crore for Category B] shall remain applicable uniformly to all bidders including MSME entities. The MSME benefit under the Public Procurement Policy for EMD exemption could be applicable at the stage of inviting project-specific financial proposals. Bidder to follow the Bid document. |
| 16    | Pre-Qualification Criteria, Table: 2c)                                                 | We request you to please consider:<br>"For Category B: Average Annual Turnover for 3 Years (FY 2022-23, 2023-24 and 2024-25) should be at least INR 5 Crore from TEV study / DPR review/ Techno Economic Feasibility Study/ Feasibility Study/ Pre-Feasibility Study/ Transaction Advisory/ Financial Consultancy Services related Consultancy services of the empaneling entity for projects located in India or Abroad."<br>We kindly request you to consider and reply to clarify. | The requirement is for TEV/ DPR study/preparation/review related Consultancy services. Accordingly, the pre-qualification criteria as per the amended Bid document to be followed.                                                                                                                                                                                                                                                                                                                                                                                                               |

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| 17 | Sec 2 Pre-Qualification Criteria Table 2: Minimum Credentials Required Point d) | Project Experience for location of India/abroad to be considered.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | As explicitly stipulated in Table 2(c) and Table 2(d) of the RfP, the Average Annual Turnover as well as the Experience criteria shall be considered only for consultancy services rendered for government or private sector projects located in India. Experience from international assignments — whether for government or private sector projects outside India — shall not be considered for eligibility evaluation. Bidder to follow the Bid document.                                                                                                                                                                                                      |
| 18 |                                                                                 | Kindly consider inclusion of off-shore projects as well. Further, we request that the experience requirement be relaxed from 5 years to 7–8 years.                                                                                                                                                                                                                                                                                                                                                                                                        | Please refer response in S.No.17.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| 19 |                                                                                 | Consideration of Turnover of Parent Company and experience in international projects                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | Please refer to response in S. No.17. The Turnover and experience of bidder to be considered. The government sector/ private sector projects (in prescribed five sectors only) located in India will be considered.                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| 20 |                                                                                 | Regarding the Location of Project                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | Please refer response in S.No.17.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| 21 |                                                                                 | We request you to please consider:<br>“For Category A: Average Annual Turnover for 3 Years (FY 2022-23, 2023- 24 and 2024-25) should be at least INR 10 Crore from Project Management Consultancy / Project Management Agency/ Lender's Independent Engineer (LIE) / Lender's Financial Advisor (LFA)/ Financial Consultancy / Project Monitoring Unit (PMU)/ Project Management Unit (PMU) or related Consultancy services of the empaneling entity for projects located in India or Abroad.”<br>We kindly request you to consider and reply to clarify. | Please refer response in S.No.17.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| 22 | Sec 2 Pre-Qualification Criteria Table 2: Minimum Credentials Required Point c) | For Category A, kindly confirm if the Average Annual Turnover will also include Turnover from vetting of Traffic Study.<br><br>For Category B, kindly confirm if the Average Annual Turnover will also include Turnover from Traffic Study, Valuation Services, Energy Yield Assessment.<br><br>Please confirm, if we can submit our Bid in Consortium for Category B also, else we are requesting you to kindly reduce the Average Annual Turnover Criteria of Three Years to INR 4 Crore for us to participate.                                         | As per the RfP, the Average Annual Turnover for Category A must be derived specifically from Project Management Consultancy / Project Management Agency / Lender's Independent Engineer (LIE) / Lender's Financial Advisor (LFA) related consultancy services for projects located in India.<br><br>The Average Annual Turnover for Category B must be derived specifically from TEV (Techno-Economic Viability) study or DPR (Detailed Project Report) review related consultancy services for projects located in India.Bidder to follow Bid Document.<br><br>The Bids can be submitted in a consortium for Category B services. Bidder to follow Bid Document. |
| 23 | Sec 2 Pre-Qualification Criteria                                                | For Category B, we respectfully request consideration of eligible project cost of ₹150 Crore. As the turnover criteria for both categories remain comparable (₹10 Crore and ₹5 Crore), we kindly request HUDCO to review and consider revising the eligible project cost for Category B to ₹150 Crore.                                                                                                                                                                                                                                                    | Bidder to follow Bid Document.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |

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| 24 | Pre-<br>Qualification<br>Criteria, Table: 2d)                                         | <p>We understand the vision of HUDCO for empaneling best quality consultants for the assignments. However, HUDCO, being a PSU under Central Ministry, should consider projects experience from services provided to Government clients across the federal structure. Further, we also believe that similar jobs like Project Support Unit, Project Monitoring Unit and Project Management Unit shall also be included in the criteria to allow experienced consultants to bid.</p> <p>Also, as per our understanding the services under which projects are listed might not be INR 300 Crores each. Hence, we kindly request to consider the cumulative cost of the projects submitted.</p> <p>Finally, we would like you to incorporate Urban Infra and Industrial Infra, supplementing Real estate projects to add projects related to urban transportation, water and sanitation to encapsulate the overall understanding of the urban ecosystem with concepts such as TOD.</p> <p>In this context, we kindly request to reframe the criteria as:<br/>         "For Category A: The bidder should have successfully completed a total of at least 05 private sector and Public Sector Assignments (Central Government, State Government, UT, District, Department, PSU, SPV, Board, Corporation etc.) of Project Management Consultancy / Project Management Agency/ Lender's Independent Engineer (LIE) / Lender's Financial Advisor(LFA)/ Financial Consultancy/ Transaction Advisory / Project Monitoring Unit (PMU)/ Project Management Unit (PMU) with a cumulative Project cost of at least INR 500 Crore, of which at least 02 must be in the specific sector for which the Bid is being submitted (i.e. Real estate/ Urban Infrastructure/ Industrial Infrastructure, Road, Energy, Airport, Seaport), during the last 7 years from the date of bid submission."<br/>         We kindly request you to consider and reply to clarify.</p> | Refer the amendment issued.                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| 25 | Pre-<br>Qualification<br>Criteria, Table: 2d)                                         | <p>We request you to please consider:<br/>         For Category B: The bidder should have successfully completed a total of at least 05 private sector and Public Sector Assignments (Central Government, State Government, UT, District, Department, PSU, SPV, Board, Corporation etc.) assignments of TEV study / DPR review/ Techno Economic Feasibility Study/ Feasibility Study/ Pre-Feasibility Study/ Transaction Advisory/ Financial Consultancy Services for projects with cumulative project cost of at least INR 500 crore, of which at least 02 must be in the specific sector for which the Bid is being submitted (i.e. Real estate/ Urban Infrastructure/ Industrial Infrastructure, Road, Energy, Airport, Seaport), during the last 10 years from the date of bid submission.<br/>         We kindly request you to consider and reply to clarify.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | Refer to point 24. Bidder to follow Bid Document.                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| 26 | Pre-<br>Qualification<br>Criteria, Table: 2                                           | <p>We seek your clarification that clauses (c) and (d) be harmonized under a single, uniform benchmarking period on a Financial Year (FY) basis (April–March) and applied consistently to both criteria, with the same reference year(s) and cut-off date. This alignment will remove interpretational variability and potential bias arising from mixed calendar/rolling periods, ensure parity across bidders, and facilitate auditability and verification.<br/>         We kindly request you to consider and reply to clarify.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | Refer to point 24. Bidder to follow Bid Document.                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| 27 | Pre-<br>Qualification<br>Criteria, Table: 2,<br>(d) Regarding Completion Certificates | <p>Kindly consider our Declaration on the Letterhead along with Clients acknowledgement (Stamp &amp; Signature) as proof of Completion of the assignment.</p> <p>Regarding Project Cost, if the same is not mentioned on the Completion Certificate taken earlier, we are requesting you to kindly consider the information available online from Credit Rating Agencies.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | <p>Please refer Annexure V Pg 34, the Mandatory Supporting Documents to be submitted are:<br/>         1. Letter of Award/Work Order (showing scope and project cost)<br/>         2. Completion Certificate/Client Acknowledgment Letter<br/>         3. Scope of Work extract from agreement</p> <p>The Client Acknowledgment Letter should include the details of the project undertaken by the Bidder, duly validated by the Client.<br/>         Bidder to follow Bid Document.</p> |
| 28 |                                                                                       | <p>We understand that the documents are required to verify and validate the claims of the consultant, however, we request that since many clients do not issue completion certificate rather issue fee certificate/ fee completion certificate. We request you to include the same in the criteria.<br/>         We kindly request you to consider and reply to clarify.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | Please refer response in S.No.27.                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| 29 |                                                                                       | Consider proof of payment received along with Form 26 AS (TDS) in place of Completion Certificates.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | Please refer response in S.No.27.                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| 30 |                                                                                       | CA Certificate of Payment Receipt in support of each assignment                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | Please refer response in S.No.27.                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| 31 |                                                                                       | <p>We seek clarification regarding the documentary evidence acceptable for ongoing projects toward meeting the experience criteria. In cases where a Completion Certificate has not yet been issued, will the LOA suffice?<br/>         We kindly request you to consider and reply to clarify.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | Please refer response in S.No.27.                                                                                                                                                                                                                                                                                                                                                                                                                                                        |

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| 32 | PREQUALIFICATION CRITERIA<br>Table 2: Minimum Credentials Required                                     | PMA/ PMC/ LIE assignments are long term assignments and involves post commissioning monitoring as well Request authority to relax this and kindly consider projects which are commissioned as completed projects. Also request authority to consider commissioning certificate (COD)/invoice submitted to client as documentary proof along with Letter of Award and commissioning certificate/ invoice submitted to client. | The government/ private sector projects (only in prescribed five sectors) located in India that have been commissioned may be considered as completed projects for the purpose of experience eligibility. Bidder to follow Bid Document.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| 33 | Regarding status of project completion                                                                 | Request to consider ongoing projects as well                                                                                                                                                                                                                                                                                                                                                                                 | Please refer response in S.No.32.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| 34 | Sec 2 Pre-Qualification Criteria                                                                       | Extension of Experience Period (Category A):We request permission to submit and have considered our credentials for projects completed over the last 10 years, instead of the stipulated 5 years.                                                                                                                                                                                                                            | As per Table 2(d) of the RfP, the experience criteria requires the Bidder to have successfully completed the specified number of assignments during the last five (5) years from the date of bid submission. No relaxation or extension in the eligible experience period is permitted under this RfP. Bidder to follow the Bid document.                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
| 35 | Sec 2 Pre-Qualification Criteria                                                                       | Foreign bidder having registered and operational office in India from last 5 years is also eligible for submission of empanelment                                                                                                                                                                                                                                                                                            | As per Section 2 of the RfP, a 'Bidder' is defined as a firm, company, or Limited Liability Partnership (LLP) duly constituted and registered under the applicable provisions of the Companies Act, 2013 and/or other relevant laws in force in India. Accordingly, a foreign entity operating in India through an Indian-registered subsidiary, branch office, or LLP (registered under Indian law) with more than 5 years of operation and meeting all pre-qualification criteria specified in Table 2 may be eligible. The foreign parent entity itself, if not registered as a legal entity in India, is not eligible to bid directly. Bidder to follow the Bid document.                                                                                                                   |
| 36 |                                                                                                        | Request to also consider government/ private sector assignments for eligibility.                                                                                                                                                                                                                                                                                                                                             | Please refer response in S.No.17.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| 37 | Sec 2 Pre-Qualification Criteria                                                                       | Consider experience from Central Government, State Government/semi govt., and PSU projects, along with private sector assignments.                                                                                                                                                                                                                                                                                           | Please refer response in S.No.17.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| 38 | Sec 2 Pre-Qualification Criteria Regarding the type of Consultancy Services for Experience eligibility | a) Consideration for the Average Annual Turnover for 3 Years (FY 2022-23, 2023-24 and 2024-25) from <u>Consultancy Services</u> .<br>b) Kindly consider General CA Certificate instead of Statutory Auditors Certificate.                                                                                                                                                                                                    | a) The Average Annual Turnover must be computed only from the specific eligible consultancy segments as mentioned in Table 2(c) of the RfP — i.e., Project Management Consultancy/PMA/LIE/LFA services (Category A) or TEV/DPR study/preparation/ review consultancy services (Category B) for projects located in India. General consultancy services turnover or overall consultancy revenue cannot be considered as a substitute.<br>b) A CA Certificate bearing valid UDIN, specifically certifying the Average Annual Turnover from the eligible consultancy segments and Net Worth for the required years, shall be accepted in lieu of a Statutory Auditor Certificate. Audited Financial Statements with UDIN for FY 2022-23, 2023-24, and 2024-25 must also be submitted compulsorily. |
| 39 |                                                                                                        | Consider overall average annual turnover of INR 100 Crore from projects within India for the last three financial years (FY 2022–23 to 2024–25), instead of limiting it to specific consultancy segments.                                                                                                                                                                                                                    | The assignment is of a specialised nature and HUDCO desires to empanel Bidders who have expertise in this domain,hence, the eligibility criteria requires Average Annual Turnover from specific consultancy segments only. Bidder to follow Bid Document.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
| 40 | Table 2: Minimum Credentials Required S.No.d) For Category B.                                          | With reference to the stated eligibility criteria for Category B, we respectfully request the Authority to kindly consider inclusion of Government sector assignments along with private sector assignments for meeting the qualifying requirements.                                                                                                                                                                         | Please refer response in S.No.17.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| 41 | Table 2: Minimum Credentials Required S.No.d) For Category B.                                          | With reference to the RFP document, we observe that the terms “TEV Study” and “TEV Review” have been used interchangeably at various places. We kindly request the Authority to clarify whether both are to be considered equivalent, or if they carry distinct scopes and eligibility implications.                                                                                                                         | Please refer S.No.1 of Amendment                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| 42 | Sec 2 Pre-Qualification Criteria                                                                       | With reference to Annexure-V (Project Experience Details) for Category B bids under Consultancy Scope (TEV/DPR Review), we kindly request the Authority to also consider experience in DPR preparation as eligible criteria.                                                                                                                                                                                                 | Please refer S.No.1 of Amendment                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |

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| 43 | PREQUALIFICATION<br>CRITERIA<br>Table 2:<br>Minimum<br>Credentials<br>Required                                                                              | There are projects located in Asian/African countries which are being funded by Indian Financial Institutions like EXIM.<br>Request authority to consider DPR related Consultancy services for projects located in Asian/ African countries.                                                                                                                                                                                                                                                                                                                                                                                                                                                      | Please refer response in S.No.17.                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| 44 | PREQUALIFICATION<br>CRITERIA<br>Table 2:<br>Minimum<br>Credentials<br>Required                                                                              | LIE/ PMA assignments involves review of DPR/ TEV, review of project cost, Review of Design and Planning of the Project, Review of Evacuation Arrangement, resizing of the project etc.<br>Request authority to kindly consider PMA/ LIE projects under category B as it involves detailed review of technical documents such as DPR/ TEV etc.                                                                                                                                                                                                                                                                                                                                                     | Category B (TEV/DPR study/preparation/review) is a standalone, in-depth, independent vetting of the TEV study or DPR prepared by the borrower or their consultants, specifically to assess technical viability, project cost reasonableness, technology selection, design parameters, evacuation/offtake arrangements, and project feasibility — submitted to HUDCO to support its pre-sanction appraisal decision. Experience as indicated in bid document to be considered.<br>Bidder to follow Bid Document. |
| 45 | Table 2: Minimum Credentials Required<br>Point "D" Experience for Category A & B                                                                            | We request Authority to kindly consider projects that are substantially completed of at least 80% for experience category A & B in public / private sector.<br>Please Confirm                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | Please refer response in S.No.32.                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| 46 | Financial Capacity<br>Category A & B;<br>Average Annual Turnover for 3 Years (FY 2022-23, 2023-24 and 2024-25) should be at least<br>- INR 10 Crore for PMC | We understand Authority require a financial sound organization to participate under respective tender.<br>We request the Authority to kindly consider "Average Annual Turnover from Consultancy Services" is INR 15 Cr. for PMC Services.<br>Please Confirm                                                                                                                                                                                                                                                                                                                                                                                                                                       | The limit for Average Annual Turnover for Categories A and B is set to ensure optimum number of Bid participation. Bidder to follow Bid Document.                                                                                                                                                                                                                                                                                                                                                               |
| 47 |                                                                                                                                                             | Will there be any relaxation in the revenue criterion for participants under the MSME category                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | Please refer response in S.No.15.                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| 48 | Table 2: Minimum Credentials Required                                                                                                                       | We Kindly request authority to make below modifications:<br>a) Consideration of completed assignments undertaken for Government entities as eligible experience under both Category A and Category B, in addition to private sector assignments.<br><br>b) Eligible assignments with project cost of at least 100 crore undertaken in the last 10 years shall be considered to allow bidders to submit relevant projects from a wider pool under multiple categories.                                                                                                                                                                                                                             | a) Please refer response in S.No.17.<br><br>b) Bidder to follow Bid Document.                                                                                                                                                                                                                                                                                                                                                                                                                                   |
| 49 | Pre-<br>Qualification<br>Criteria, Table: 2,<br>(d) Regarding Completion Certificates                                                                       | As in majority of the cases, banks as well as private clients rarely issue a Project Closure Certificate, can we self-certify? With supporting document like, WO?                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | Please refer response in S.No.27.                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| 50 | Section - 2 PRE QUALIFICATION<br>CRITERIA<br>Table 2: Minimum Credentials Required                                                                          | a) We request clarification on whether only private sector assignments are to be considered under this criterion. If so, we request that relevant government sector assignments also be considered.<br><br>b) Further, we request extension of the experience period from the current 5 years to at least 10 years. Assignments of this scale are not very frequent and typically have long project cycles. Due to this, several relevant and high-quality projects may fall outside a 5-year window despite being similar in scope and deliverables.                                                                                                                                             | a) Please refer response in S.No.17.<br><br>b) Please refer response in S.No.34.                                                                                                                                                                                                                                                                                                                                                                                                                                |
| 51 | Section - 2 PRE QUALIFICATION<br>CRITERIA<br>Table 2: Minimum Credentials Required                                                                          | We humbly request that the certificate issued by a Chartered Accountant be accepted in lieu of a Completion Certificate.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | Please refer response in S.No.27.                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| 52 | Table 2: Minimum Credentials Required,                                                                                                                      | Sector-Specific Experts Requirement: The clause specifies a requirement of minimum 05 sector-specific experts for each sector bid submitted. Kindly clarify whether:<br>•The same set of experts can be considered for multiple sector bids (subject to meeting eligibility criteria), or<br>•Separate and distinct experts are required for each sector-specific bid.<br>Please clarify whether any of the listed technical qualifications (Civil / Electrical / Mechanical / Architecture) are considered relevant across all sectors, or whether specific technical disciplines are required for each of the following sectors:<br>•Real Estate<br>•Roads<br>•Energy<br>•Airports<br>•Seaports | The same set of experts can be considered for multiple sector bids provided they meet the eligibility criteria / experience as defined for each sector.                                                                                                                                                                                                                                                                                                                                                         |

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| 53 |                                                     | We believe that consultants' staff with multi-dimensional sectoral expertise are allowed to be proposed as key personnel in multiple empanelment bids.<br>We kindly request you to consider and reply to clarify.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | Please refer response in S.No.52.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
| 54 | 3.5 Manpower Structure                              | We request Authority to kindly consider a minimum experience requirement of 15 years from graduation and 10 years from post-graduation for the position of Project Manager.<br>Further, for junior-level positions, we request that the minimum experience criteria be considered as 7+ years from graduation and at least 5 years from postgraduation.<br>This approach aligns with standard industry practices and ensures a balanced evaluation of both academic qualifications and relevant professional experience across different levels of expertise.<br>Kindly consider and confirm.                                                                                                                                   | The post-qualification experience remains the same. Bidder to follow Bid Document.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
| 55 |                                                     | Kindly clarify the qualifying criteria, specifically whether the selection will be based on QCBS methodology or if any weightage system will be applied.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | The Bidder(s) meeting the eligibility criteria mentioned in the RfP will be empanelled. Project-specific Limited Tender will be issued to the empanelled Bidders for invitation of the Financial Bids. Bidder to follow Bid Document.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
| 56 | Clause 4.1 Sector-wise Empanelment and project team | Kindly confirm whether same team members can be proposed across multiple sectors.<br>As the several experts possess extensive multi-sector experience and have successfully undertaken assignments across different domains under Project Management Consultancy (PMC) as well as DPR/TEV studies. Therefore, allowing the deployment of such resources across multiple sectors would enable optimal utilization of their expertise and ensure high-quality service delivery.<br>Accordingly, we request the Authority to permit the nomination of common key personnel across multiple sectors and undertaken multiple studies, subject to their availability and commitment to the respective assignments.<br>Kindly Confirm. | Please refer response in S.No.52.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
| 57 | Instructions for Bidders                            | We request you to please clarify which specific documents are to be submitted as per section 2 of RFP in case parent/ subsidiary company credentials are to be claimed.<br>We kindly request you to consider and reply to clarify.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | As per Table 2(d) of the RfP, the Letter of Award (LoA) and Completion Certificate for each qualifying assignment must be submitted in the name of the Bidding Entity itself. The credentials of a Parent/Subsidiary company shall be considered for experience eligibility only in cases where the Bidding Entity (Subsidiary) has executed assignments on behalf of and in the name of the Parent Company, i.e., the LoA and Completion Certificate are issued in the name of the Parent Company, but the actual work was carried out by the Bidding Entity. Bidder to follow Bid Document.                                                                                                                                                                                           |
| 58 |                                                     | Can any bidder apply for a single category—either A or B.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | The bidder can apply for any of the category(s) and sector(s), subject to the fulfilment of the eligibility criteria for each category and sector.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
| 59 | Sec 4 Instructions for Bid Submission               | Can we participate only under Category B?                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | Yes, the bid can be submitted for Category B for the sector for which the Bidder meets the eligibility criteria.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| 60 |                                                     | We understand that a separate bid is required for each Category–Sector combination. In this regard, we request clarification on whether the same project credentials and key personnel may be used across multiple bids.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | Please refer response in S.No.52.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
| 61 |                                                     | We sincerely request you to kindly allow UJV- Unincorporated JV or sub-consultant arrangements based on requirements of specific tender opportunities as applicable and to make necessary arrangements for this provision in the empanelment.<br>We kindly request you to consider and reply to clarify.                                                                                                                                                                                                                                                                                                                                                                                                                        | Bids may be submitted as a Single Agency or in a Consortium/Alliance. In case of a consortium, the maximum number of members is three (3), with the Technical/Project/LIE company mandatorily serving as the Lead Member; LFA/LIA firms may be consortium members. The Lead Member shall be the sole contact point for all submissions and payments. The consortium arrangement must be formalized at the pre-bid stage (a copy of consortium agreement shall be furnished in the bid clearly mentioning the scope of each party and also joint & several responsibility) and shall remain permanent for the entire tenure of empanelment. Post-empanelment sub-contracting is strictly prohibited. Refer Clause 4.2 of the RfP for detailed conditions. Bidder to follow Bid Document. |
| 62 | Sec 4.2 Consortium                                  | Whether participation is restricted to consortium bids only, or if single-agency bids are also eligible, provided the specified qualification criteria are met.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | Please refer response in S.No.61.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
| 63 |                                                     | Request authority to clarify if consortium agreement needs to be submitted at the time of empanelment.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | The consortium arrangement/alliance has to be formalized at the pre-bid stage and agreement to be submitted with the bid. Postempanelment, sub-contracting of the assigned work will not be allowed in any case and will be liable for cancellation of empanelment. Bidder to follow Bid Document.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |

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| 64 |                                                             | As a group - Adroit Technical Services, Adroit Appraisers, and Adroit Advisors—with distinct experiences, can we jointly participate and comply with the financial eligibility criterion?                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | A consortium may be created for Bid submission. Max of 3 members can be in a consortium. The Consortium will be considered as the Bidder. The Technical/project/LIE company must be the lead company in the consortium and LFA/LIA may be consortium members. Bidder to follow Bid Document.                           |
| 65 | Clause 4.2 Consortium                                       | Please specify the Qualification Criteria when the Bid is being submitted in a Consortium.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | The bids may be submitted in a consortium/ alliance for LIE/LFA/LIA (maximum three members in the consortium). The Technical/project/LIE company must be lead company in the consortium and LFA/LIA may be consortium members. The Lead Company should fulfil the eligibility criteria. Bidder to follow Bid Document. |
| 66 |                                                             | The confidentiality term is basic and there is no clause that allows for retention of documents/information.<br>Will HUDCO agree to a mutual confidentiality clause or execute a standard Non-Disclosure Agreement (NDA) to protect the Bidder's proprietary methodologies, trade secrets, and financial information submitted during the bidding and execution phases?<br>Additionally, can there be a provision that would allow the Bidder to retain information for legal and /or professional regulatory purposes.<br>We kindly request you to consider and reply to clarify.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | These are standard clauses. Bidder to follow Bid document.                                                                                                                                                                                                                                                             |
| 67 | 4.9 Confidentiality                                         | To be deleted and replaced with the following clause:<br>Except as otherwise permitted by this Agreement, neither of the parties may disclose to third parties the contents of this Agreement or any information provided by or on behalf of the other that ought reasonably to be treated as confidential and/or proprietary. Parties may, however, disclose such confidential information to the extent that it: (a) is or becomes public other than through a breach of this Agreement, (b) is subsequently received by the receiving party from a third party who, to the receiving party's knowledge, owes no obligation of confidentiality to the disclosing party with respect to that information, (c) was known to the receiving party at the time of disclosure or is thereafter created independently, (d) is disclosed as necessary to enforce the receiving party's rights under this Agreement, or (e) must be disclosed under applicable law, legal process or professional regulations. These obligations shall be valid for a period of 3 years from the date of termination of this Agreement. | Refer to point 66                                                                                                                                                                                                                                                                                                      |
| 68 | Transfer of Intellectual Property (IP) Rights to the client | To be deleted and replaced with the following clause:<br>The Bidder/s may use data, software, designs, utilities, tools, models, systems and other methodologies and know-how ("Materials") that it owns in performing the Services. Notwithstanding the delivery of any Reports, the Bidder/s retains all intellectual property rights in the Materials (including any improvements or knowledge developed while performing the Services), and in any working papers that the Bidder/s compiles and retains in connection with the Services (but not information provided by HUDCO reflected in them).                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | Refer to point 66                                                                                                                                                                                                                                                                                                      |
| 69 | 9(I), Litigations & Convictions                             | Given the size of corporate entities, we request HUDCO to limit these declarations to material litigations or disciplinary actions that would adversely affect the Bidder's ability to perform the specific services under this contract.<br>We kindly request you to consider and reply to clarify.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | Refer to point 66                                                                                                                                                                                                                                                                                                      |
| 70 | Annexure – III, Declaration cum undertaking                 | With reference to the requirement for submission on non-judicial stamp paper of appropriate value as per the place/state of execution and duly notarized, we kindly request the Authority to clarify the applicable value of notarization/stamp paper to be used.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | The stamp duty applicable at the Bidder's or HUDCO's location, whichever is higher, must be paid for the stamp paper.                                                                                                                                                                                                  |
| 71 |                                                             | Please confirm that any indemnity obligations towards third parties will be limited to direct losses arising solely from the PMA's gross negligence or willful misconduct, and will be subject to the overall liability cap.<br>Also, would the client agree to indemnify the Bidder if there is any third-party claim suffered by it owing to an action/inaction at client's end?<br>We kindly request your reply for clarification.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | Refer to point 66                                                                                                                                                                                                                                                                                                      |
| 72 |                                                             | We request authority to specify the value to Stamp paper to be used for the Undertaking.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | Please refer response in S.No.70.                                                                                                                                                                                                                                                                                      |
| 73 | Clause 4 of Annexure III                                    | We understand that any misrepresentation/ statement in the Application (even if found later) may lead to disqualification or removal from the Panel of PMA.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | Bidder to follow Bid Document.                                                                                                                                                                                                                                                                                         |
| 74 | Annexure – VI, Power of Attorney Format,                    | We request authority to specify the value to Stamp paper to be used for the Power of Attorney                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | Please refer response in S.No.70.                                                                                                                                                                                                                                                                                      |
| 75 | Limitation of Liability                                     | We request HUDCO to include a standard Limitation of Liability clause capping the PMA's aggregate liability to 100% of the professional fees received for the specific assignment.<br>Please reply to confirm if this will be incorporated in the final agreement or during advertisement of separate RFP for consultancy services.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | Refer to point 66                                                                                                                                                                                                                                                                                                      |

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| 76 | New Clause                        | <p>Please Insert Clause:</p> <p>HUDCO (and any others for whom Services are provided) shall not recover from the Bidder, in contract or tort, under statute or otherwise, any amount with respect to loss of profit, data or goodwill, or any other consequential, incidental, indirect, punitive or special damages in connection with claims arising out of this Agreement or otherwise relating to the Services, whether or not the likelihood of such loss or damage was contemplated. HUDCO (and any others for whom Services are provided) shall not recover from the Bidder, in contract or tort, including indemnification obligations under this contract, under statute or otherwise, aggregate damages in excess of the fees actually paid for the Services that directly caused the loss in connection with claims arising out of this Agreement or otherwise relating to the Services.</p> | Bidder to follow Bid Document. |
| 77 | New Clause: Immediate Termination | <p>Please Insert Clause:</p> <p>The Bidder/s may terminate this Agreement, or any particular Services, immediately upon written notice to HUDCO if the Bidder/s reasonably determines that it can no longer provide the Services in accordance with applicable law or professional obligations.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | Bidder to follow Bid Document. |
| 78 | New Clause                        | <p>Please Insert Clause:</p> <p>Any information, advice, recommendations or other content of any reports, presentations or other communications the Bidder provides under this Agreement ("Reports"), other than information provided by HUDCO, are for HUDCO's internal use only (consistent with the purpose of the particular Services) including HUDCO's board of directors, its audit committee, or its statutory auditors and not for disclosure externally outside HUDCO's organization.</p>                                                                                                                                                                                                                                                                                                                                                                                                     | Bidder to follow Bid Document. |