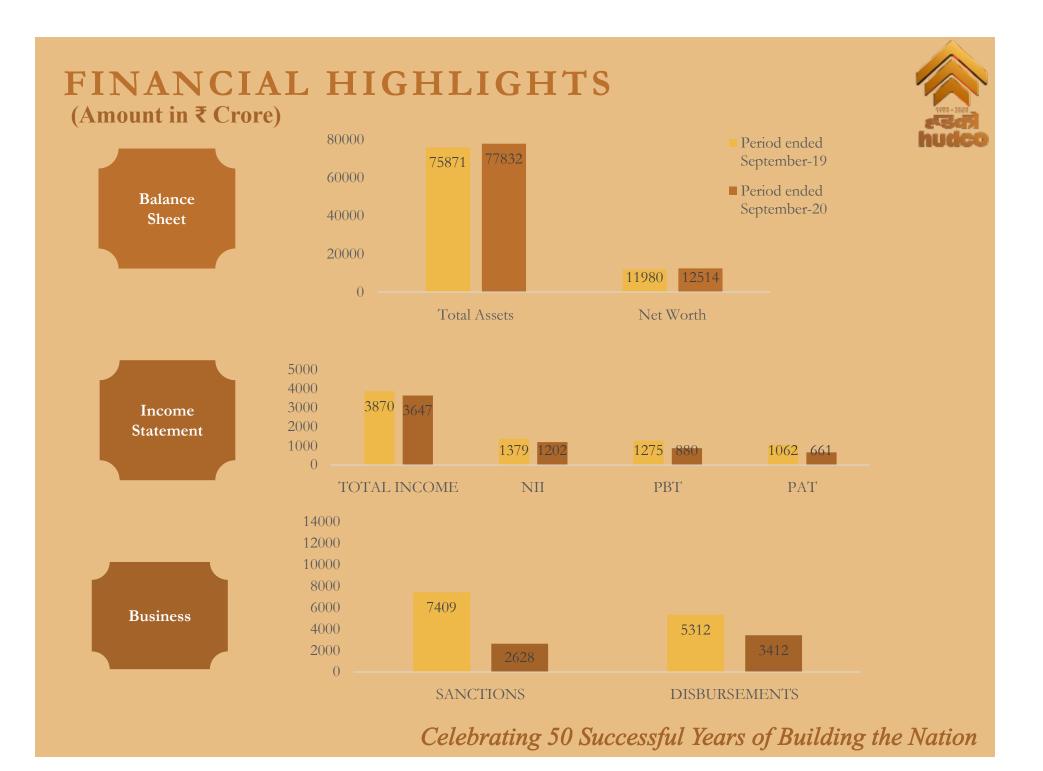
#### HOUSING AND URBAN DEVELOPMENT CORPORATION LIMITED (A Govt. of India Enterprise) An ISO 9001:2015 Certified Company Celebrating 50 Successful Years of Building the Nation

### INVESTORS PRESENTATION & PERFORMANCE HIGHLIGHTS Q2/Half year FY 2020 - 21 (STANDALONE)



Highest Domestic Credit Rating AAA from ICRA, CARE, and India Ratings & Research. Note: The images used herein are of the Projects financed by HUDCO.



## SANCTIONS - COMPOSITION



(Amount in ₹ Crore)

Discipline-wise	F	inancial Y	'ear 19-20	For the Financial Year					
	Q2	Q1	Q4	Q3	Q2	Q1	2020-21*	2019-20	2018-19
Housing	16.40	-	3,731.26	40.00	19.00	-	16.40	3,790.26	27,123.00
	1.13%	-	29.97%	48.39%	0.59%	-	0.62%	19.01%	78.73%
Urban Infrastructure	1,434.93	1,171.00	8,704.70	40.00	3,173.00	4,206.00	2,605.93	16,123.70	7,196.00
	98.54%	99.91%	69.92%	48.39%	99.22%	99.88%	99.15%	80.85%	20.89%
	4.86	1.04	13.90	2.66	6.00	5.00	5.90	27.56	133.00
HUDCO Niwas	0.33%	0.09%	0.11%	3.22%	0.19%	0.12%	0.23%	0.14%	0.39%
Total	1,456.19	1,172.04	12,449.86	82.66	3,198.00	4,211.00	2,628.23	19,941.52	34,452.00

\* Figures for the half year only

#### **DISBURSEMENTS - COMPOSITION**



(Amount in ₹ Crore)

Financial Year 20-21 Discipline-wise				Financial <b>Y</b>	/ear 19-20	For the Financial Year			
	Q2	Q1	Q4	Q3	Q2	Q1	2020-21*	2019-20	2018-19
Housing	30.38	2,200.00	2,301.07	338.08	282.26	2,062.15	2,230.38	4,983.56	27,387.26
	2.70%	96.29%	56.00%	48.23%	19.16%	53.12%	65.38%	49.23%	88.32%
Urban	1,092.39	81.84	1,803.59	360.14	1,186.50	1,772.22	1,174.23	5,122.45	3,594.05
Infrastructure	96.93%	3.58%	43.90%	51.38%	80.53%	46.17%	34.42%	50.61%	11.59%
	4.27	2.92	3.97	2.74	4.63	4.48	7.19	15.82	27.29
HUDCO Niwas	0.37%	0.13%	0.10%	0.39%	0.31%	0.11%	0.20%	0.16%	0.09%
Total	1,127.04	2,284.76	4,108.63	700.96	1,473.39	3,838.85	3,411.80	10,121.83	31,008.60

\* Figures for the half year only

#### SECTOR-WISE DISBURSAL - COMPOSITION



(Amount in ₹ Crore)

Discipline-wise			ial Year	F	inancial <b>Y</b>	Year 19-2	20	For the Financial Year		
		20	-21							
		Q2	Q1	Q4	Q3	Q2	Q1	2020-21*	2019-20	2018-19
Social Housing	-	2,200.00	2,111.25	318.08	282.26	2,051.50	2,200.00	4,763.09	27,023.5	
		-	96.29%	51.39%	45.38%	98.39%	53.44%	64.48%	47.06%	87.15%
	<b>Residential Real</b>	30.38	-	189.82	20.00	-	10.65	30.38	220.47	363.67
Housing	Estate	2.70%	-	4.62%	2.85%	-	0.28%	0.89%	2.18%	1.17%
		4.27	2.92	3.97	2.74	4.63	4.48	7.19	15.82	27.29
	HUDCO Niwas	0.38%	0.13%	0.10%	0.39%	1.61%	0.11%	0.21%	0.15%	0.09%
	Total (A)	34.65	2,202.92	2,305.04	340.82	286.89	2,066.63	2,237.57	4,999.38	27,414.5
	Water Supply &	521.29	4.20	466.08	20.38	353.36	766.47	525.49	1,606.29	1,256.9
	sewerage drainage	46.25%	0.18%	11.34%	2.91%	29.78%	19.97%	15.40%	15.87%	4.05%
	Road and	559.12	47.89	1,147.09	333.66	794.38	177.42	607.01	2,452.55	1,721.43
	Transport	49.61%	2.10%	27.92%	47.60%	66.95%	4.62%	17.79%	24.23%	5.55%
Urban	Power	-	-	-	-	-	750.00	-	750.00	250.00
Infrastructure	Power	-	-	-	-	-	19.54%	-	7.41%	0.81%
	<b>Emerging Sector</b>	11.98	29.75	190.42	6.10	38.76	78.33	41.73	313.61	51.24
	& commercial Infra	1.06%	1.30%	4.63%	0.87%	3.27%	2.04%	1.22%	3.10%	0.17%
	Social Infra and	-	-	-	-	-	-	-	-	314.43
	Others	-	-	-	-	-	-	-	-	1.01%
	Total (B)	1,092.39	81.84	1,803.59	360.14	1,186.50	1,772.22	1,174.23	5,122.45	3,594.0
Grand Total (A+B) 1,127.04 2,284		2,284.76	4,108.63	700.96	1,473.39	3,838.85	3411.80	10,121.83	31,008.6	

#### **OUTSTANDING LOAN - COMPOSITION**



(Amount in ₹ Crore)

Borrower-wise	Financial Year 20-21			Financial Y	'ear 19-20		For the Financial Year		
	Q2	Q1	Q4	Q3	Q2	Q1	2020-21*	2019-20	2018-19
Government	75,341.62	75,333.26	73,722.00	71,420.98	72,879.27	72,627.93	75,163.97	73,722.00	70,050.31
Agencies	96.37%	96.36%	96.29%	96.13%	95.72%	95.70%	96.14%	96.29%	95.53%
Duinata	2,840.30	2,846.26	2,843.44	2,873.34	3,259.38	3,263.06	3,017.95	2,843.44	3,275.18
Private	3.63%	3.64%	3.71%	3.87%	4.28%	4.30%	3.86%	3.71%	4.47%
Total	78,181.92	78,179.52	76,565.44	74,294.32	76,138.65	75,890.99	78,181.92	76,565.44	73,325.49
Housing	45,527.63	45,867.59	43,972.91	42,287.48	42,464.56	42,603.54	45,527.63	43,972.91	41,076.50
Housing	58.23%	58.67%	57.43%	56.92%	55.77%	56.14%	58.23%	57.43%	56.02%
Urban	32,356.33	32,009.42	32,286.42	31,491.50	33,148.83	32,753.24	32,356.33	32,286.42	31,706.29
Infrastructure	41.39%	40.94%	42.17%	42.39%	43.54%	43.16%	41.39%	42.17%	43.24%
	297.96	302.51	306.11	515.34	525.26	534.21	297.96	306.11	542.70
HUDCO Niwas	0.38%	0.39%	0.40%	0.69%	0.69%	0.70%	0.38%	0.40%	0.74%
Total	78,181.92	78,179.52	76,565.44	74,294.32	76,138.65	75,890.99	78,181.92	76,565.44	73,325.49

#### DETAILS OF BORROWINGS



(Amount in ₹ Crore)

	Financial Y	<b>Zear 20-21</b>		Financia	al Year 19-20		For the Financial Year		
Particulars	Q2	Q1	Q4	Q3	Q2	Q1	2020-21^	2019-20	2018-19
Tax Free Bonds	17,388.47	17,388.47	17,388.47	17,388.47	17,388.47	17,388.47	17,388.47	17,388.47	17,388.47
	28.16%	27.76%	28.27%	29.43%	28.57%	28.27%	28.16%	28.27%	29.03%
Taxable Bonds@	39,001.84	38,601.84	35,468.74	36,768.74	37,480.39	33,670.39	39,001.84	35,468.74	32,116.66
	63.17%	61.64%	57.67%	62.22%	61.57%	54.73%	63.17%	57.67%	53.62%
Refinance from	2,866.59	3,522.24	4,082.64	3,199.17	3,358.40	4,989.66	2,866.59	4,082.64	4,123.92
NHB/IIFCL	4.65%	5.62%	6.64%	5.41%	5.52%	8.11%	4.65%	6.64%	6.88%
Public Deposits	74.39	117.85	168.61	174.92	203.40	262.62	74.39	168.61	289.62
Public Deposits	0.12%	0.19%	0.27%	0.30%	0.34%	0.43%	0.12%	0.27%	0.48%
Foreign Currency	288.68	312.51	340.03	341.61	365.82	375.87	288.68	340.03	398.79
Borrowings	0.47%	0.50%	0.55%	0.58%	0.60%	0.61%	0.47%	0.55%	0.67%
Banks *#	618.65	1,184.75	2,850.17	217.07	976.57	2,854.85	618.65	2,850.17	3,347.66
	1.00%	1.89%	4.63%	0.37%	1.60%	4.64%	1.00%	4.63%	5.59%
FCL/FCTL/FCNR(B)	-	-	-	-	-	-	-	-	436.30
(Loan from Banks)	-	-	-	-	-	-	-	-	0.73%
Commercial	1,500.00	1,500.00	1,200.00	1,000.00	1,100.00	1,975.00	1,500.00	1,200.00	1,800.00
papers#	2.43%	2.40%	1.95%	1.69%	1.81%	3.21%	2.43%	1.95%	3.00%
Total	61,738.62	62,627.66	61,498.66	59,089.98	60,873.05	61,516.86	61,738.62	61,498.66	59,901.42
Average Cost of Funds	7.67%	7.69%	7.80%	7.90%	7.90%	7.99%	7.67%	7.80%	8.04%

Note: Represents amount outstanding at quarter/half year/year end and does not include IND-AS adjustments.

\* Includes Working Capital Demand Loans and Short-term Loans.

# Only Working Capital Demand Loans/Short-term Loan(s) and Commercial Papers outstanding at Quarter/Half Year/Year end are considered.

@ includes GOI fully serviced bonds of ₹ 20,000 crore.

^Figures for the half year only

#### FUNDS RAISED DURING THE YEAR



(Amount in ₹ Crore)

	Financial	Year 20-21		Financial Year 19-20			For the Financial Year		
Particulars	Q2	Q1	Q4	Q3	Q2	Q1	2020-21^	2019-20	2018-19
Taxable Bonds	800.00	4,610.00	1,400.00	-	3,810.00	2,485.00	5,410.00	7,695.00	24,010.00
Refinance from NHB/IIFCL	-	-	1,294.00	-	-	1,000.00	-	2,294.00	1,500.00
Public Deposits	-	-	-	-	-	2.81	-	2.81	95.17
Banks * #	594.15	1,160.25	2,820.00	186.88	441.00	1,400.27	594.15	2,820.00	3,306.63
FCL/FCTL/FCNR (B) (Loan from Banks)	-	-	-	-	-	-	-	-	436.30
Commercial papers #	-	1,500.00	1,200.00	1,000.00	1,100.00	1,975.00	1,500.00	1,200.00	1,800.00
Total	1,394.15	7,270.25	6,714.00	1,186.88	5,351.00	6,863.08	7,504.15	14,011.81	31,148.10
Average Cost of Funds	4.98%	5.67%	6.32%	5.42%	6.81%	7.53%	5.65%	6.81%	8.36%

Note: Represents amount raised during the year and does not include IND-AS adjustments.

\* Includes Working Capital Demand Loans/Short-term Loans only.

# Only Working Capital Demand Loans/Short term Loan(s) and commercial papers outstanding at Qtr/Half Year/Year end are considered as part of Funds raised during the Year.

^ Figures for the half year only

# **CLASSIFICATION OF ASSETS**



		September	; 2020	September, 2019		
S. No.	Exposure at Default	Outstanding (₹ in Crore)	%	Outstanding (₹ in Crore)	%	
Ι.	Stage 1	73,759.13	94.34	72,794.25	95.61	
п.	Stage 2	1,131.19	1.45	148.05	0.19	
ш.	Stage 3	3,291.59	4.21	3,196.23	4.20	
	Total	78,181.91	100	76,138.53	100	
	Total ECL (₹ in Crore)	3174.5	0	2,908.87		
	Gross NPA (%)	4.21		4.20		
	Net NPA (%)	0.49		0.39		

As per Ind AS, the impairment of the loan assets is being worked out by following the Expected Credit Loss (ECL) method. Company's Loan portfolio is divided into three categories:

Stage 1 : Loan overdue for a period 0- 30 days

Stage 2 : Loan overdue for a period 31-90 days

Stage 3 : Loan overdue for a period more than 90 days

## **FINANCIAL STATEMENTS**



(Amount in Rs. Crore)

	Quarter	Ended	Half Yea	r Ended
Particulars	30th September, 2020 (Reviewed)	30th September, 2019 (Reviewed)	30th September, 2020 (Reviewed)	30th September, 2019 (Reviewed)
Income:				
- Revenue from Operations	1,856.78	2,044.73	3,630.69	3,851.22
- Other Income	8.72	9.06	16.60	18.76
Total Income (1)	1,865.50	2,053.79	3,647.29	3,869.98
Expenses:				
- Finance Cost	1,202.39	1,245.17	2,402.97	2,456.00
- Employee Benefit Expenses	48.96	57.68	99.12	109.30
- Other Expenses	14.36	20.82	25.20	40.84
- Corporate Social Responsibilities	0.79	3.29	1.87	-
- Depreciation and Amortisation	2.32	1.47	3.51	2.74
- Provision and loan losses	(12.29)	(35.41)	234.77	(30.29)
Net Loss on Fair Value changes	-	1.03	-	16.31
Total Expenses (2)	1,256.53	1,294.05	2,767.44	2,594.90
PROFIT BEFORE TAX {3 = (1-2)}	608.97	759.74	879.85	1,275.08
Tax Expense (4)	151.68	33.90	219.13	213.56
NET PROFIT AFTER TAX {5 = (3-4)}	457.29	725.84	660.72	1,061.52
Other Comprehensive Income Net of Tax (6)	(14.98)	(6.52)	(19.29)	(7.12)
TOTAL COMPREHENSIVE INCOME (5+6)	442.31	719.32	641.43	1,054.40
Earning per Share (₹) (F. V. ₹ 10/-) (Not annualized)				
- Basic	2.28	3.63	3.30	5.30
- Diluted	2.28	3.63	3.30	5.30
Paid Up Equity Share Capital (Face value ₹ 10/-)	2,001.90	2,001.90	2,001.90	2,001.90

#### **KEY INDICATORS**



	Quarter I	Ended
Particulars	September, 2020	September,2019
Yield on Loan (%) (Annualised)	9.67%	10.69%
Cost of Funds (%) (Annualised)	7.80%	8.06%
Interest Spread (%)	1.87%	2.63%
Net Interest Margin (%) (Annualised)	3.23% (4.27% Without EBR)	3.85% (5.03% Without EBR)
Interest Coverage Ratio (times)	1.37	1.52
Debt Equity Ratio (times)	4.93	5.08
Net Worth (INR Crore)	12,514.49	11,980.14
Average Net Worth (INR Crore)	12,428.99	11,468.00
Book Value in INR per Share of INR 10	62.51	59.84
Earning per Share (EPS) in INR (Non-Annualised)	3.30	5.30

1. Yield on loan is calculated by dividing interest income (including interest received on settlement of NPA cases) on loan assets by average loan assets.

2. Cost of funds is calculated by dividing interest expenses by average total borrowings.

3. Interest spread is difference between yield on loan and cost of funds.

4. Net interest margin is calculated by net interest income on interest earning assets by average interest earning assets.

5. Interest coverage ratio is calculated by dividing Earnings before interest and tax by finance cost.

6. Debt service coverage ratio is calculated by dividing Earnings before interest and tax by finance cost & principal repayment.

7. Debt equity ratio is calculated by dividing total debt by equity.

#### SHAREHOLDING PATTERN



Particulars	30 <sup>th</sup> September, 2020 %	30 <sup>th</sup> October, 2020 %
President of India	89.81%	89.81%
Foreign Institutional Investors/ Foreign Nationals/ Foreign Portfolio Investors	0.03%	0.07%
Resident Individual/ Employees	6.68%	6.63%
Mutual fund/ AIF	0.56%	0.56%
Nationalized Banks/ Other Banks/ Indian FI	0.12%	0.12%
Domestic Companies	0.35%	0.36%
Insurance companies	1.83%	1.83%
NRI Non REP/ NRI REP	0.21%	0.22%
Clearing members	0.03%	0.03%
Trust	-	-
HUF	0.38%	0.37%
Total	100.00	100.00



# Thank You

**Disclaimer:** 

This presentation is made purely for information. We have attempted to provide relevant information which we believe will help in knowing the Company. The users may use their own judgement and are advised to make their own calculations before deciding on any matter based on the information given herein.

While every care is taken to verify the accuracy of the information given in this presentation, neither the Company nor its officials would be in any way liable for any action taken or not taken by the viewers or the users of this presentation or for any claims, losses etc.