

# HOUSING AND URBAN DEVELOPMENT CORPORATION LIMITED

(A Govt. of India Enterprise)

An ISO 9001:2015 certified Company

Celebrating 50 Successful Years of Building the Nation

## INVESTORS PRESENTATION & PERFORMANCE HIGHLIGHTS

Q3 FY 2019 - 20 (STANDALONE)

SDO Office Building, Bundu



Ranchi High Court, Jharkhand



*Highest Domestic Credit Rating AAA from ICRA, CARE, and India Ratings & Research.*

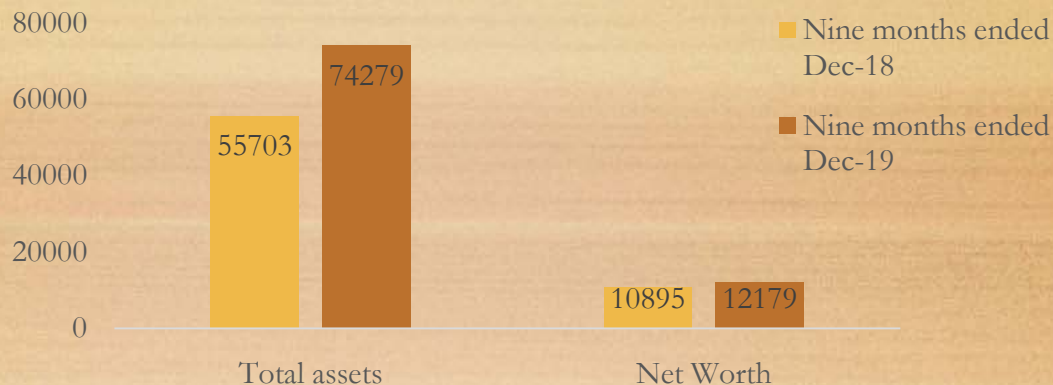
Note: The images used herein are of the Projects financed by HUDCO.

# FINANCIAL HIGHLIGHTS

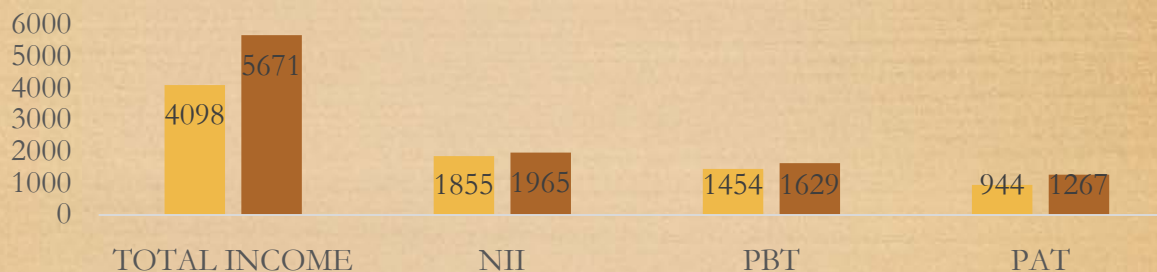
(Amount in ₹ Crore)



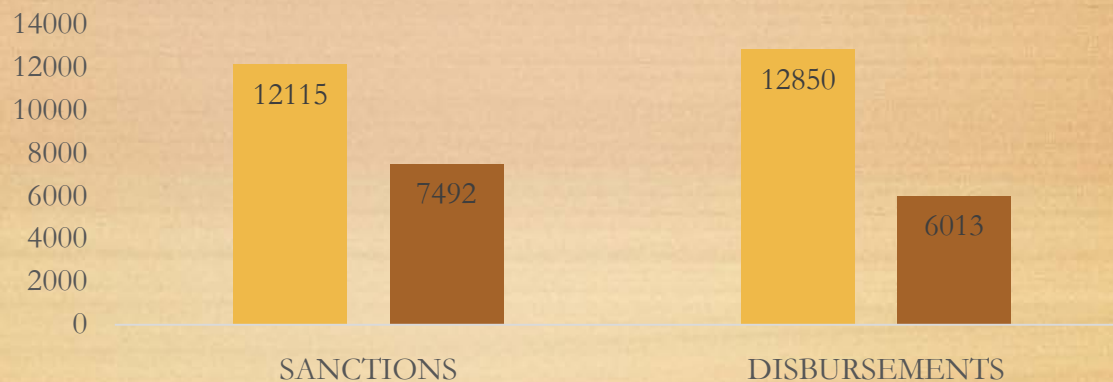
## Balance Sheet



## Income Statement



## Business



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# SANCTIONS - COMPOSITION

(Amount in ₹ Crore)

Discipline-wise	Financial Year 19-20			Financial Year 18-19				12 Months		
	Q3	Q2	Q1	Q1	Q2	Q3	Q4	FY19	FY 18	FY 17
Housing	40	19	-	4000	38	5055	18030	27123	15583	6839
	48.39%	0.59%	-	98.23%	1.35%	96.84%	80.72%	78.73%	40.32%	21.46%
Urban Infrastructure	40	3173	4206	65	2780	59	4292	7196	22879	24291
	48.39%	99.22%	99.88%	1.60%	98.48%	1.13%	19.21%	20.89%	59.20%	76.24%
HUDCO Niwas	2.66	6	5	7	5	106	15	133	186	732
	3.22%	0.19%	0.12%	0.17%	0.17%	2.03%	0.07%	0.39%	0.48%	2.30%
Total	82.66	3198	4211	4072	2823	5220	22337	34452	38648	31862



# DISBURSEMENTS - COMPOSITION

(Amount in ₹ Crore)

Discipline-wise	Financial Year 19-20			Financial Year 18-19				12 Months		
	Q3	Q2	Q1	Q1	Q2	Q3	Q4	FY19	FY18	FY17
Housing	338.08	282.26	2062.15	776.16	619.13	8568.38	17423.59	27387.26	4789.39	2293.26
	48.23%	19.16%	53.12%	59.46%	28.16%	91.68%	95.95%	88.32%	28.91%	25.21%
Urban Infrastructure	360.14	1186.50	1722.22	519.81	1572.19	772.69	729.36	3594.05	11748.03	6385.69
	51.38%	80.53%	46.17%	39.83%	71.50%	8.27%	4.02%	11.59%	70.92%	70.21%
HUDCO Niwas	2.74	4.63	4.48	9.32	7.55	5.06	5.36	27.29	27.43	416.18
	0.39%	0.31%	0.11%	0.71%	0.34%	0.05%	0.03%	0.09%	0.17%	4.58%
Total	700.96	1473.39	3838.85	1305.29	2198.87	9346.13	18185.31	31008.6	16564.85	9095.13

# SECTOR-WISE DISBURSAL - COMPOSITION

(Amount in ₹ Crore)

Discipline-wise		Financial Year 19-20			Financial Year 18-19				12 Months		
		Q3	Q2	Q1	Q1	Q2	Q3	Q4	FY19	FY18	FY17
Housing	Social Housing	318.08	282.26	2051.50	751.16	582.50	8457.83	17232.10	27023.59	4484.73	1846.70
		45.38%	98.39%	53.44%	57.55%	26.49%	90.50%	94.90%	87.15%	27.07%	20.30%
	Residential Real Estate	20.00	-	10.65	25.00	36.63	110.55	191.49	363.67	304.66	446.56
		2.85%	-	0.28%	1.92%	1.67%	1.18%	1.05%	1.17%	1.84%	4.91%
	HUDCO Niwas	2.74	4.63	4.48	9.32	7.55	5.06	5.36	27.29	27.43	416.18
		0.39%	1.61%	0.11%	0.71%	0.34%	0.05%	0.03%	0.09%	0.17%	4.58%
	Total (A)	340.82	286.89	2066.63	785.48	626.68	8573.44	17428.95	27414.55	4816.82	2709.44
Urban Infrastructure	Water Supply & sewerage drainage	20.38	353.36	766.47	449.10	349.96	286.64	171.25	1256.95	1457.29	2350.40
		2.91%	29.78%	19.97%	34.41%	15.92%	3.07%	0.94%	4.05%	8.80%	25.84%
	Road and Transport	333.66	794.38	177.42	67.82	1190.73	338.55	124.33	1721.43	8462.18	1992.71
		47.60%	66.95%	4.62%	5.20%	54.15%	3.62%	0.68%	5.55%	51.09%	21.91%
	Power	-	-	750.00	-	-	-	250.00	250.00	1241.38	961.91
		-	-	19.54%	-	-	-	1.38%	0.81%	7.49%	10.58%
	Emerging Sector & commercial Infra	6.10	38.76	78.33	2.89	-	10	38.35	51.24	246.07	711.14
		0.87%	3.27%	2.04%	0.22%	-	0.11%	0.21%	0.17%	1.49%	7.82%
	Social Infra and Others	-	-	-	-	31.50	137.50	145.43	314.43	341.11	369.53
		-	-	-	-	1.43%	1.47%	0.80%	1.01%	2.06%	4.06%
	Total (B)	360.14	1186.50	1772.22	519.81	1572.19	772.69	729.36	3594.05	11748.03	6385.69
Grand Total (A+B)		700.96	1473.39	3838.85	1305.29	2198.87	9346.13	18185.31	31008.60	16564.85	9095.13

# OUTSTANDING LOAN - COMPOSITION



(Amount in ₹ Crore)

Borrower-wise	Financial Year 19-20			Financial Year 18-19				12 Months		
	Q3	Q2	Q1	Q1	Q2	Q3	Q4	FY19	FY18	FY17
Government Agencies	71420.98	72879.27	72627.93	45636.35	46151.07	53252.94	70050.31	70050.31	45985.60	36053.73
	96.13%	95.72%	95.70%	93.28%	93.36%	94.20%	95.53%	95.53%	92.84%	90.90%
Private	2873.34	3259.38	3263.06	3288.55	3283.60	3276.55	3275.18	3275.18	3544.67	3607.24
	3.87%	4.28%	4.30%	6.72%	6.64%	5.80%	4.47%	4.47%	7.16%	9.10%
Total	74294.32	76138.65	75890.99	48924.90	49434.67	56529.49	73325.49	73325.49	49530.27	39660.97
Housing	42287.48	42464.56	42603.54	15815.97	15995.33	24144.52	41076.5	41076.50	15458.44	12135.32
	56.92%	55.77%	56.14%	32.33%	32.36%	42.71%	56.02%	56.02%	31.21%	30.60%
Urban Infrastructure	31491.50	33148.83	32753.24	32546.78	32881.92	31834.69	31706.29	31706.29	33505.50	26931.84
	42.39%	43.54%	43.16%	66.52%	66.51%	56.32%	43.24%	43.24%	67.65%	67.90%
HUDCO Niwas	515.34	525.26	534.21	562.15	557.42	550.28	542.70	542.70	566.33	593.81
	0.69%	0.69%	0.70%	1.15%	1.13%	0.97%	0.74%	0.74%	1.14%	1.50%
Total	74294.32	76138.65	75890.99	48924.90	49434.67	56529.49	73325.49	73325.49	49530.27	39660.97

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# DETAILS OF BORROWINGS



(Amount in ₹ Crore)

Particulars	Financial Year 2019-20			Financial Year 18-19				12 Months		
	Q3	Q2	Q1	Q1	Q2	Q3	Q4	FY 19	FY 18	FY 17
Tax Free Bonds	17388.47	17388.47	17388.47	17388.47	17388.47	17388.47	17388.47	17388.47	17388.47	17388.47
	29.43%	28.56%	28.27%	48.73%	48.97%	40.76%	29.03%	29.03%	46.35%	60.88%
Taxable Bonds@	36768.74	37480.39	33670.39	8217.70	8217.70	16166.66	32116.66	32116.66	8828.26	4693.43
	62.22%	61.57%	54.73%	23.03%	23.14%	37.89%	53.62%	53.62%	23.53%	16.43%
Refinance from NHB/IIFCL	3199.17	3358.40	4989.66	3058.69	4408.44	4264.68	4123.92	4123.92	3208.96	2997.97
	5.41%	5.52%	8.11%	8.57%	12.41%	10.00%	6.88%	6.88%	8.54%	10.50%
Public Deposits	174.92	203.40	262.62	572.45	465.03	365.49	289.62	289.62	626.59	924.43
	0.30%	0.34%	0.43%	1.60%	1.31%	0.86%	0.48%	0.48%	1.67%	3.24%
Foreign Currency Borrowings	341.61	365.82	375.87	443.88	456.16	420.06	398.79	398.79	450.91	508.76
	0.58%	0.60%	0.61%	1.24%	1.28%	0.98%	0.67%	0.67%	1.20%	1.78%
Banks *#	217.07	976.57	2854.85	563.50	564.21	2153.88	3347.66	3347.66	2415.76	550.80
	0.37%	1.60%	4.64%	1.58%	1.59%	5.05%	5.59%	5.59%	6.44%	1.93%
FCL/FCTL/FCNR(B) (Loan from Banks)	-	-	-	2036.45	1036.45	706.28	436.30	436.30	2100.15	-
	-	-	-	5.70%	2.92%	1.66%	0.73%	0.73%	5.60%	-
Commercial papers#	1000.00	1100.00	1975.00	3400.00	2975.00	1200.00	1800.00	1800.00	2500.00	1500.00
	1.69%	1.81%	3.21%	9.55%	8.38%	2.80%	3.00%	3.00%	6.67%	5.24%
Total	59089.97	60873.05	61516.86	35681.14	35511.46	42665.52	59901.42	59901.42	37519.10	28563.86
Average annualized cost of funds	7.90%	7.90%	7.99%	7.57%	7.78%	7.88%	8.04%	8.04%	7.57%	7.70%

\* Includes cash credit/overdraft facilities, short term working capital loans and Mid-Term Loans.

# Only short term Loan(s) and commercial papers outstanding at Qtr/half year/year end are considered.

@ includes GOI fully serviced bonds of ₹ 20,000 crore.

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# FUNDS RAISED DURING THE YEAR

(Amount in Rs. Crore)



Particulars	Financial Year 19-20			Financial Year 18-19				12 Months		
	Q3	Q2	Q1	Q1	Q2	Q3	Q4	FY 19	FY 18	FY 17
Taxable Bonds	-	3810.00	2485.00	100.00	-	7960.00	15950.00	24010.00	4655.00	3865.00
Refinance from NHB/IIFCL	-	-	1000.00	-	1500.00	-	-	1500.00	1000.00	1000.00
Public Deposits	-	-	2.81	12.65	40.78	24.66	17.08	95.17	63.88	306.49
Banks * #	186.88	441.00	1400.27	517.29	518.00	1612.85	2306.63	3306.63	2364.54	490.00
FCL/FCTL/FCNR (B) (Loan from Banks)	-	-	-	436.30	-	-	-	436.30	2100.15	-
Commercial papers #	1000.00	1100.00	1975.00	3400.00	2975.00	1200.00	1800.00	1800.00	2500.00	1500.00
Total	1186.88	5351.00	6863.08	4466.24	5033.78	10797.51	20,073.71	31148.10	12683.57	7161.49
Average annualized cost of funds	5.42%	6.81%	7.53%	7.33%	7.88%	8.37%	8.33%	8.36%	7.17%	6.85%

\* Includes cash credit/overdraft facilities, short term working capital loans and Mid-Term Loans.

# Only short term Loan(s) and commercial papers outstanding at Qtr/half year/year end are considered as part of Funds raised during the year.

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# CLASSIFICATION OF ASSETS



S. No.	Exposure at Default	December, 2019		December, 2018	
		Outstanding (₹ in Crore)	%	Outstanding (₹ in Crore)	%
1.	Stage 1	69106.45	93.02	52645.15	93.13
2.	Stage 2	1489.41	2.00	594.47	1.05
3.	Stage 3	3698.46	4.98	3289.87	5.82
	Total	74294.32	100	56529.49	100
	Total ECL (₹ in Crore)	2834.08		2864.40	
	Gross NPA (%)	4.98		5.82	
	Net NPA (%)	1.23		0.80	

**As per Ind AS, the impairment of the loan assets is being worked out by following the Expected Credit Loss (ECL) method. Company's Loan portfolio is divided into three categories:**

Stage 1 : Loan overdue for a period 0- 30 days

Stage 2 : Loan overdue for a period 31-90 days

Stage 3 : Loan overdue for a period more than 90 days

# FINANCIAL STATEMENTS



(Amount in Rs. Crore)

Particulars	Quarter ended		Nine months ended	
	31 <sup>st</sup> December, 2019 (Reviewed)	31 <sup>st</sup> December, 2018 (Reviewed)	31 <sup>st</sup> December, 2019 (Reviewed)	31 <sup>st</sup> December, 2018 (Reviewed)
<b>Income:</b>				
- Revenue from Operations	1793.54	1311.16	5643.63	4072.89
- Other Income	8.85	8.49	27.61	24.98
<b>Total Income (1)</b>	<b>1802.39</b>	<b>1319.65</b>	<b>5671.24</b>	<b>4097.87</b>
<b>Expenses:</b>				
- Finance Cost	1209.72	680.58	3665.72	2154.40
- Employee Benefit Expenses	54.60	50.37	163.90	171.18
- Other Expenses	15.78	20.73	56.62	46.41
- Depreciation and Amortisation	1.48	1.31	4.22	3.82
- Provision and loan losses	166.71	0.54	136.42	251.24
Net Loss on Fair Value changes	-	31.73	15.18	16.85
<b>Total Expenses (2)</b>	<b>1448.29</b>	<b>785.26</b>	<b>4042.06</b>	<b>2643.90</b>
<b>PROFIT BEFORE TAX {3 = (1-2)}</b>	<b>354.10</b>	<b>534.39</b>	<b>1629.18</b>	<b>1453.97</b>
<b>Tax Expense (4)</b>	<b>148.16</b>	<b>206.13</b>	<b>361.72</b>	<b>510.19</b>
<b>NET PROFIT AFTER TAX {5 = (3-4)}</b>	<b>205.94</b>	<b>328.26</b>	<b>1267.46</b>	<b>943.78</b>
<b>Other Comprehensive Income Net of Tax (6)</b>	<b>(0.96)</b>	<b>(4.15)</b>	<b>(8.08)</b>	<b>(4.05)</b>
<b>TOTAL COMPREHENSIVE INCOME (5+6)</b>	<b>204.98</b>	<b>324.11</b>	<b>1259.38</b>	<b>939.73</b>
<b>Earning per Share (₹) (F. V. ₹ 10/-) (Not annualized)</b>				
- Basic	1.03	1.64	6.33	4.71
- Diluted	1.03	1.64	6.33	4.71
<b>Paid Up Equity Share Capital (Face value ₹ 10/-)</b>	<b>2001.90</b>	<b>2001.90</b>	<b>2001.90</b>	<b>2001.90</b>

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# KEY INDICATORS



Particulars	Quarter Ended		
	December, 2019	September, 2019	March, 2019
Yield on Loan (%) (Annualised)	10.49%	10.69%	10.15%
Cost of Funds (%) (Annualised)	7.90%	8.06%	7.01%
Interest Spread (%)	2.59%	2.63%	3.14%
Net Interest Margin (%) (Annualised)	3.66%	3.85%	4.52%
Interest Coverage Ratio (times)	1.45	1.52	1.61
Return on Average Net Worth (%)	10.96%	9.26%	11.29%
Debt Equity Ratio (times)	4.85	5.08	5.46
Net Worth (INR Crore)	12178.96	11980.14	10955.77
Average Net Worth (INR Crore)	11567	11468	10449
Book Value in INR per Share of INR 10	60.84	59.84	54.73
Earning per Share (EPS) in INR (Non-Annualised)	6.33	5.30	5.90

1. Yield on loan is calculated by dividing interest income (including interest received on settlement of NPA cases) on loan assets by average loan assets.
2. Cost of funds is calculated by dividing interest expenses by average total borrowings.
3. Interest spread is difference between yield on loan and cost of funds.
4. Net interest margin is calculated by net interest income on interest earning assets by average interest earning assets.
5. Interest coverage ratio is calculated by dividing Earnings before interest and tax by finance cost.
6. Debt service coverage ratio is calculated by dividing Earnings before interest and tax by finance cost & principal repayment.
7. Return on net worth is calculated by dividing profit after tax for the period by average net worth.
8. Debt equity ratio is calculated by dividing total debt by equity.

# SHAREHOLDING PATTERN



Particulars	31 <sup>st</sup> December, 2019 %	24 <sup>th</sup> January, 2020 %
President of India	89.81	89.81
Foreign Institutional Investors/ Foreign Nationals/ Foreign Portfolio Investors	0.19	0.23
Resident Individual/ Employees	5.98	5.92
Mutual fund/ AIF	0.76	0.71
Nationalized Banks/ Other Banks/ Indian FI	0.21	0.20
Domestic Companies	0.64	0.66
Insurance companies	1.84	1.85
NRI Non REP/ NRI REP	0.19	0.20
Clearing members	0.04	0.09
Trust	0.00	0.00
HUF	0.33	0.33
Total	100.00	100.00



Thank You