

# Housing and Urban Development Corporation Limited (A Govt. of India Enterprise)

Profitability with Social Justice since 1970



## INVESTORS PRESENTATION & PERFORMANCE HIGHLIGHTS FOR FY2024



**HUDCO, A UNIQUE INSTITUTION**

**01**

**OPERATIONAL PERFORMANCE**

**02**

**FINANCIAL PERFORMANCE**

**03**

- **BORROWING PROFILE**
- **ASSET QUALITY**
- **KEY FINANCIAL HIGHLIGHTS**

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# HUDCO - A UNIQUE INSTITUTION

- **Incorporated on 25 April 1970 (54 year old Techno Financial Institution).**
- **Registered as a PFI under Section 2(72) of the Companies Act, 2013.**
- **Provide financing and support to housing and urban development programs in India.**
- **Strong relationship with State Governments for developmental activities.**
- **Participation in flagship missions of Gol – Housing for All, Smart City, AMRUT, SWACHH BHARAT, JAL JEEVAN MISSION, etc.**
- **Provides consultancy services - Architectural design and development, urban and regional planning, environmental engineering, etc.**
- **Also involved in Capacity building initiatives in Urban sector.**

# JOURNEY

## 1970-1980

- 1970: Incorporation Under Companies Act
- Equity of Rs.2 Crore
- Funding of rural housing
- Design & Development activities

## 1980-1990

- 1985: HSMI
- 1989: Exclusive Urban Infra window

## 1990-2000

- 1998: Key role in 2MHP
- 1999-2000: Bagged PM's award for top 10 PSUs
- 1996: Public Financial Institution (PFI)

## 2000-2010

- 2000: HUDCO Niwas
- 2001: Authorized Capital increased to Rs.2500 Crore
- 2002: Schedule-A
- 2004: Miniratna-I

## 2010-2020

- 2011-2016-Public Issue of Tax Free Bonds
- 2015-16 Credit Rating upgraded to "AAA"
- 2017: Disinvestment of 10.19%
- Consistently got 'Excellent' MoU rating (in 9 years out of 10)

## 2020- till date

- 2021: Disinvestment of 8%
- 2023-24: Disinvestment of 6.81% (Total till date - 25%)
- 2022-23 - Paid all time high dividend of Rs.770.70 Crore
- In process of registering as IFC with RBI
- **2024-25: Accorded Navratna Status**

**2MHP** – 2 Million Housing Programme  
**HSMI** – Human Settlement Management Institute

# KEY STRENGTHS



# NAVRATNA STATUS (2024-25)

- **Signifying** robust earnings, healthy Net Worth, efficient manpower cost, good returns to stakeholder and inter sectoral performance

- **Business advantages**

- ✓ Greater operational and financial autonomy
- ✓ Allows strategic investments by incorporating JVs, Subsidiaries and M&A activities in India and abroad
- ✓ Accelerating growth and supporting Govt's vision for Viksit Bharat 2047

- **NAVRATNA**

- 2<sup>nd</sup> highest rank of PSUs in India
- Total of 20 PSUs accorded this status

- **MINIRATNA-I**

- 3<sup>rd</sup> highest rank of PSUs in India
- Total of 53 PSUs accorded this status

- **MINIRATNA-II**

- 4<sup>th</sup> rank of PSUs in India
- Total of 11 PSUs accorded this status

**Total Operational CPSEs - 256**

# PAN-INDIA PRESENCE

- Registered Office and Corporate Office at New Delhi.
- 21 Regional Offices and 11 Development Offices across India.
- Training & Research arm of HUDCO - Human Settlement Management Institute (HSMI) at New Delhi
- Employee strength (as on 31<sup>st</sup> Mar, 2024) – 621
  - Executives from diverse background – 530 [Technical, Finance, Legal, HR and Systems]
  - Promoting women empowerment - 31% (192) women employees



# 360° PARTNERSHIP FOR SUSTAINABLE ASSET CREATION FOR VIKSIT BHARAT



## Consultancy Services

- Customized Consultancy Services/ PMC
- Covering wide arena from Project DPR/ Estimates, Environmental Planning to Town Planning



## Long- Term Financing

- Competitive RoI
- Customized Financing terms
- Only FI extending funding for Land Acquisition

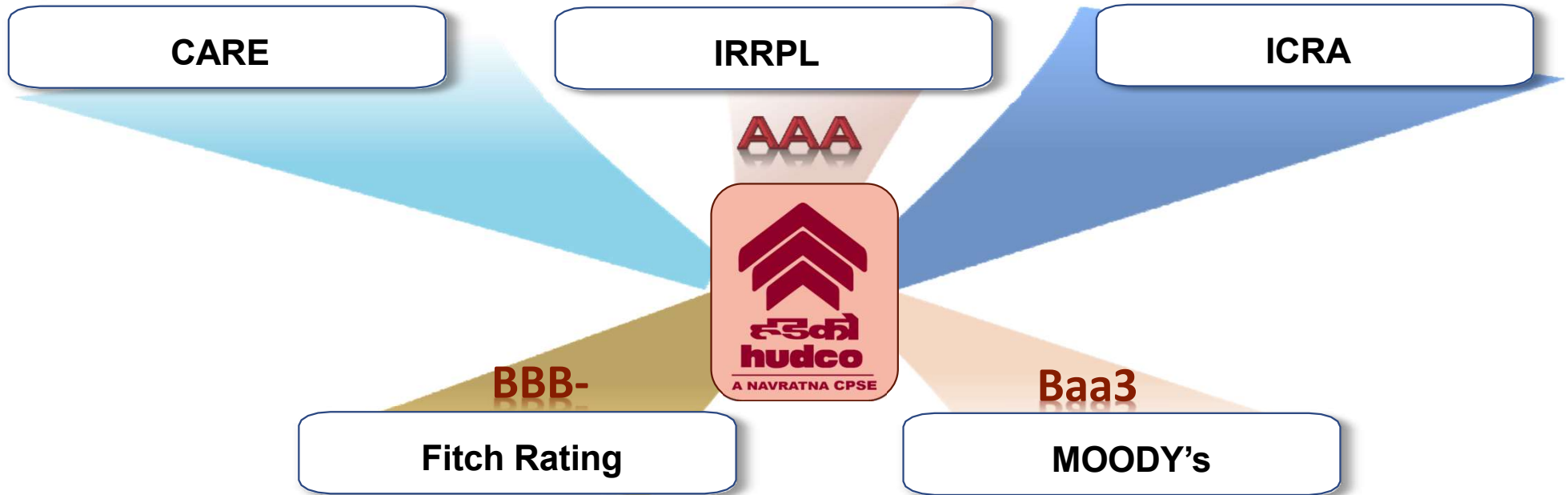


## Capacity Building

- Handholding of Borrowers
- Training on alternative construction materials
- Training other National & International stakeholders

# HIGHEST CREDIT RATINGS

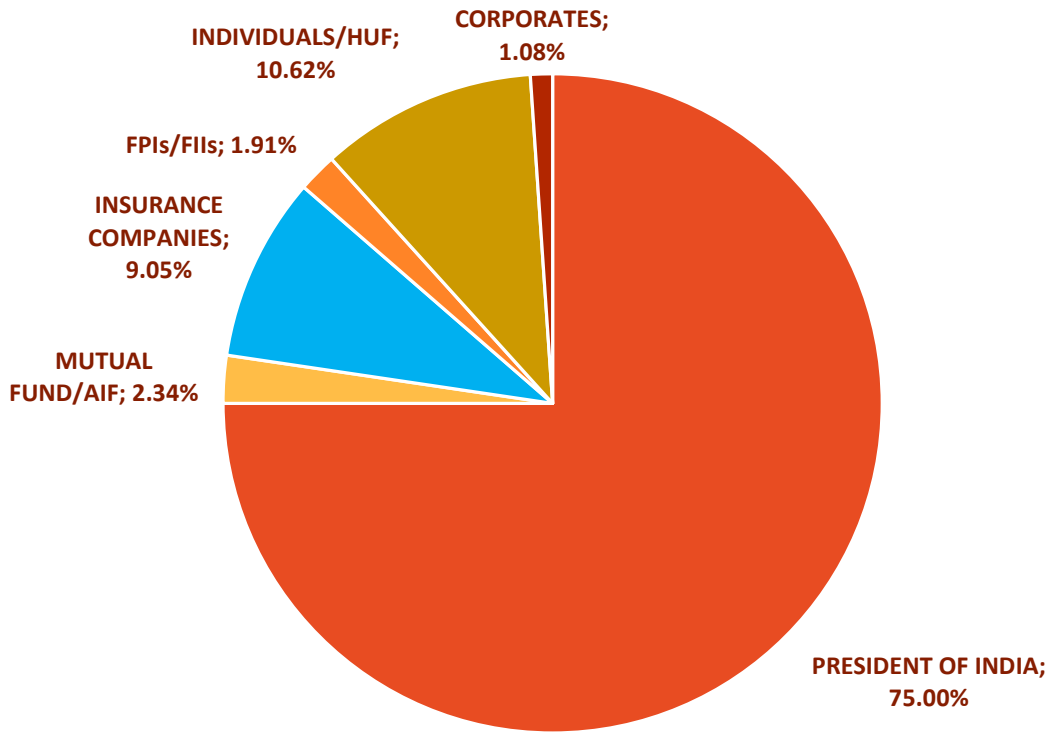
Rating of AAA for Long Term Debt



International Rating at par with Sovereign Rating

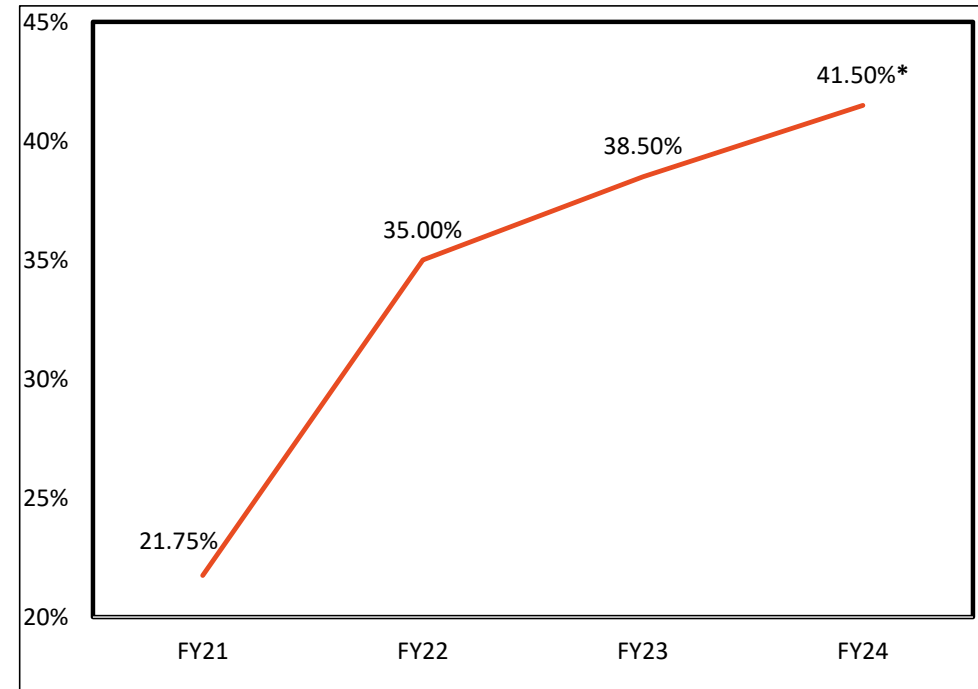


# SHAREHOLDERS PROSPECT AS ON Q4FY24



SHAREHOLDING PATTERN AS ON Mar. 31, 2024

## DIVIDEND PAYOUT RATIO (%)



\* HUDCO BoD in its meeting dated 24-05-2024 recommended final dividend of Rs.2.65/- per share for FY24 (subject to approval of shareholders) making total dividend of Rs.4.15/- per share of Rs.10/-

# STAKEHOLDERS CONFIDENCE IN HUDCO (MARKET CAP.)



Market Summary > Housing And Urban Development Corp Ltd

**268.00** INR

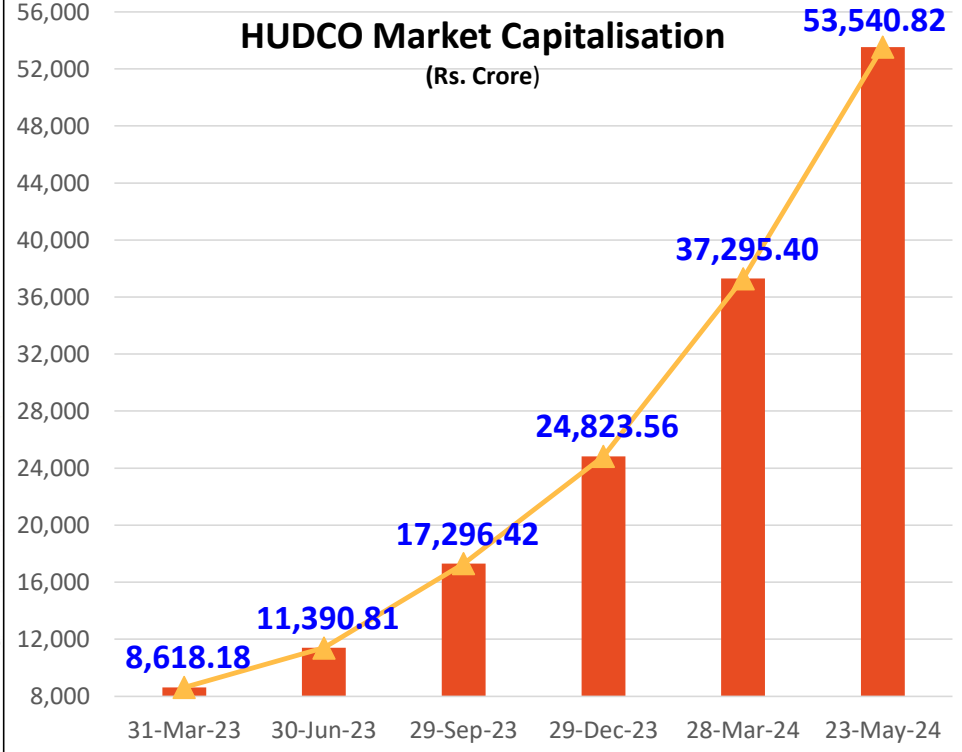
+210.85 (368.94%) ↑ past year

23 May, 3:30 pm IST • Disclaimer

1D | 5D | 1M | 6M | YTD | **1Y** | 5Y | Max



Open	265.45	Mkt cap	53.57KCr	52-wk high	277.90
High	277.90	P/E ratio	26.11	52-wk low	54.40



**Earning Per Share – Rs.10.57**

**Book Value Per Share – Rs.82.99**

# BUSINESS DASHBOARD

- Affordable Housing
- Counterpart Funding – PMAY(U)
- Water Supply, Sewerage, Drainage, Solid Waste Mgmt.
- Roads & Transport / Urban Mobility
- Social Infra - Hospital, Govt. Bldg.
- Comm. Infra & Urban Amenities
- Emerging Sector
- Energy & Power Sector
- Land Acquisition
- Projects under harmonized list of DEA

- Architectural,
- Landscape, Regional Planning
- Appraisal, Monitoring of Govt. Projects
- Environmental Studies
- Town Planning
- Asset Monetization

- Capacity building of professionals/ In house employees
- Supports Research in urban sector.
- Domestic & International Training Programmes

- PMAY-URBAN
- PMAY-RURAL
- SMART CITY
- AMRUT
- HRIDAY
- NULM
- SWACHH BHARAT
- JAL JEEVAN MISSION

**FINANCING PARTNER**

**VALUE ADDED SERVICES**

**SUPPLEMENTING GOI PROGRAMMES**

**AFFORDABLE HOUSING & INFRASTRUCTURE FINANCING**

**CONSULTANCY SERVICES**

**KNOWLEDGE PARTNER**

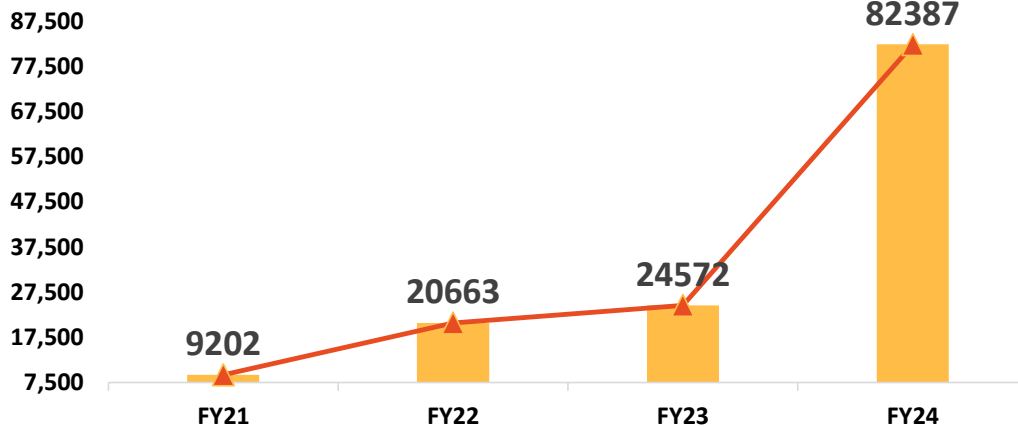
**ROLE IN GOVT. FLAGSHIP PROGRAMMES**

# OPERATIONAL PERFORMANCE

- **KEY HIGHLIGHTS**
- **CATEGORY WISE SANCTIONS**
- **CATEGORY WISE DISBURSEMENTS**
- **LOAN PORTFOLIO**

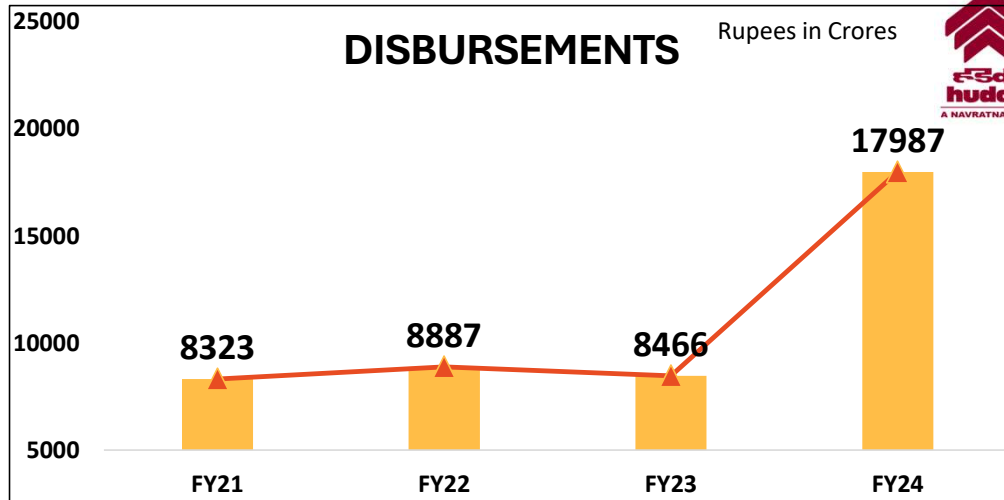
## SANCTIONS

Rupees in Crores



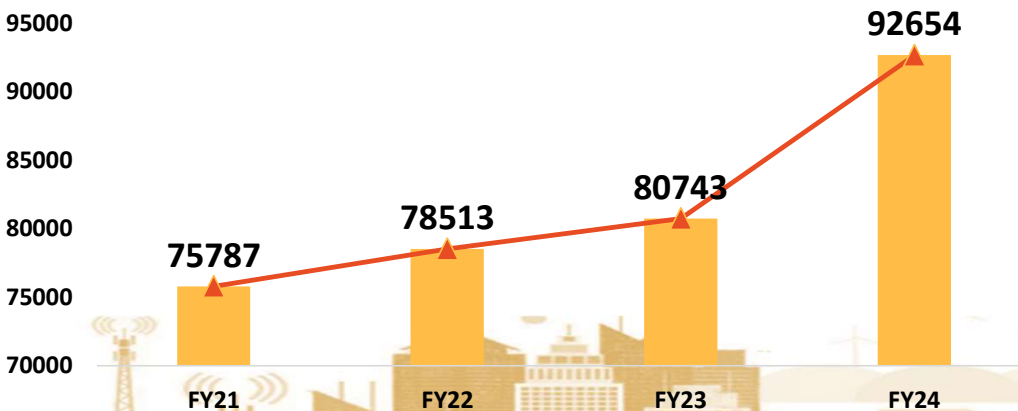
## DISBURSEMENTS

Rupees in Crores



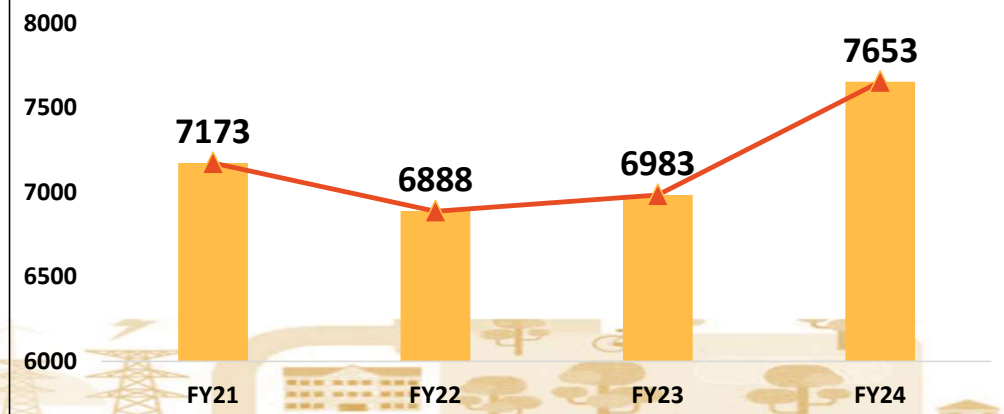
## LOAN OUTSTANDING

Rupees in Crores

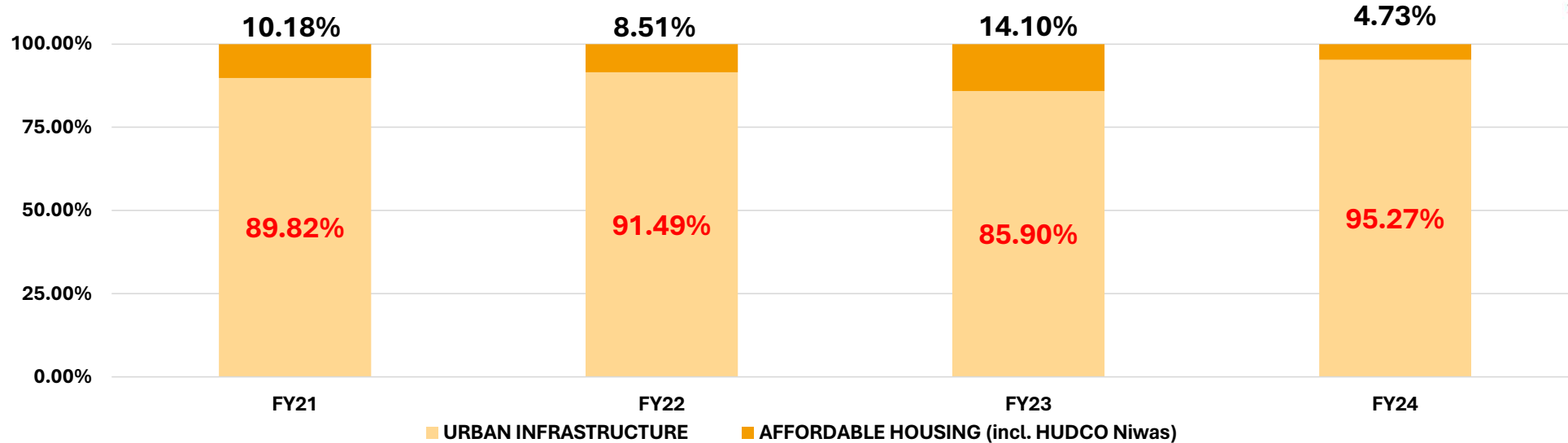


## INTEREST INCOME

Rupees in Crores



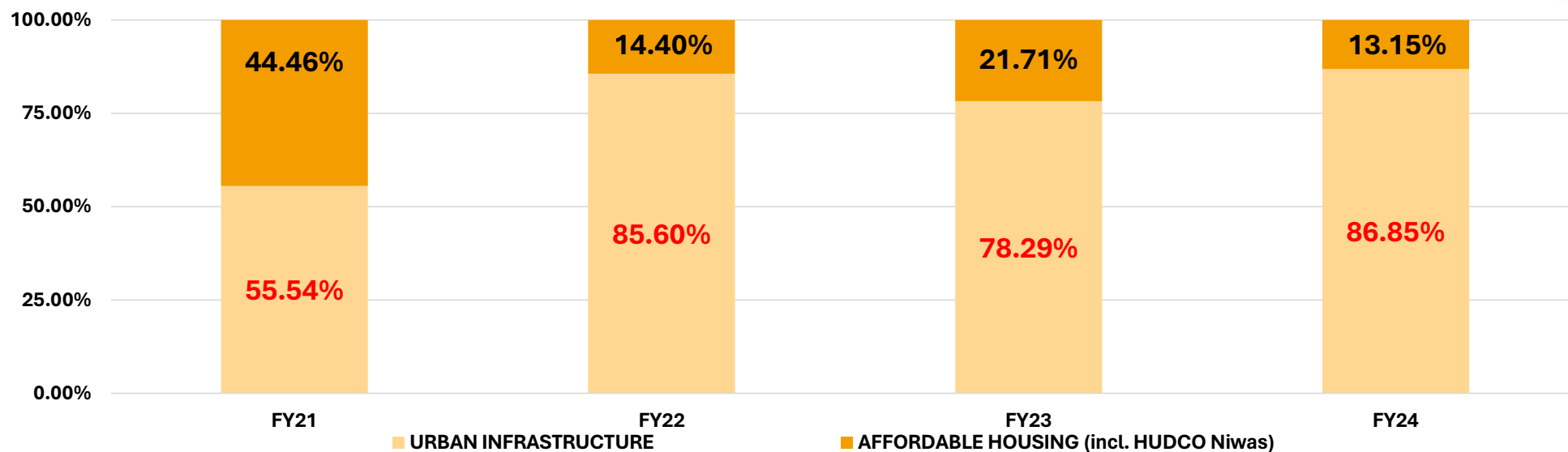
# CATEGORY WISE SANCTIONS



Rupees in Crores

Particulars	FY 21	FY22	FY23	FY24
<b>Urban Infrastructure</b>	<b>8265</b>	<b>18904</b>	<b>21106</b>	<b>78488</b>
<b>Affordable Housing (incl. HUDCO Niwas)</b>	<b>937</b>	<b>1759</b>	<b>3466</b>	<b>3899</b>
<b>Total</b>	<b>9202</b>	<b>20663</b>	<b>24572</b>	<b>82387</b>

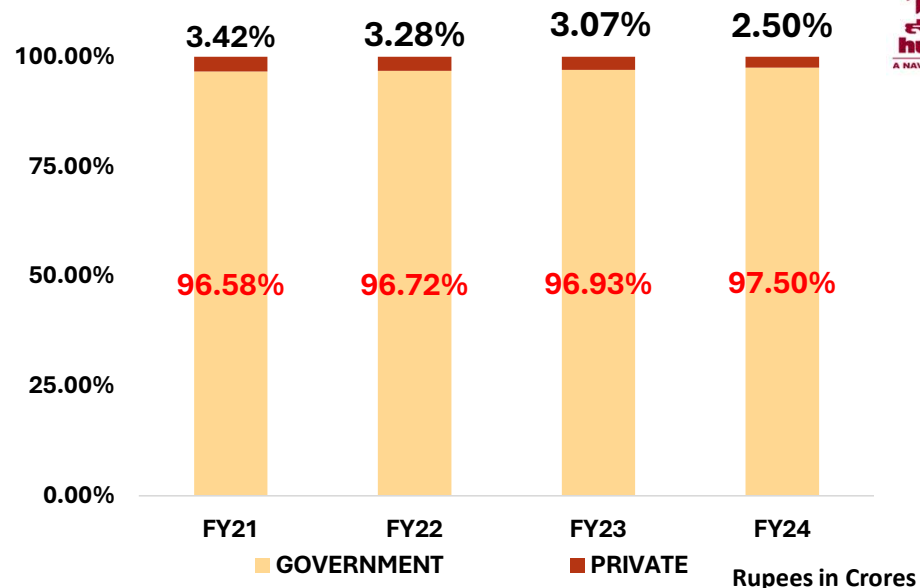
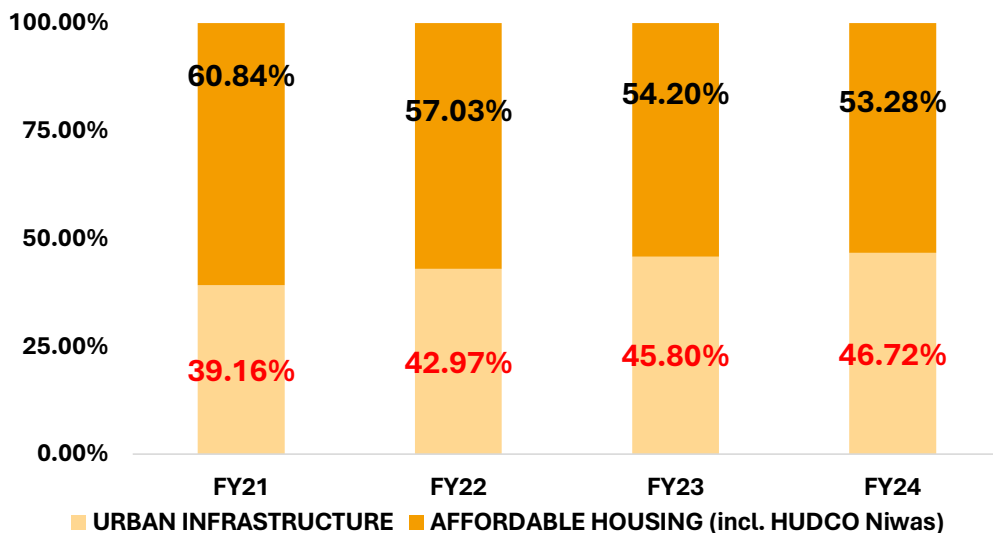
# CATEGORY WISE DISBURSEMENT



Rupees in Crores

Particulars	FY 21	FY22	FY23	FY24
<b>Urban Infrastructure</b>	<b>4623</b>	<b>7607</b>	<b>6628</b>	<b>15621</b>
<b>Affordable Housing (incl. HUDCO Niwas)</b>	<b>3700</b>	<b>1280</b>	<b>1838</b>	<b>2366</b>
<b>Total</b>	<b>8323</b>	<b>8887</b>	<b>8466</b>	<b>17987</b>

# LOAN PORTFOLIO



Particulars	FY 21	FY22	FY23	FY24
<b>Urban Infrastructure</b>	<b>29679</b>	<b>33735</b>	<b>36982</b>	<b>43289</b>
<b>Affordable Housing (incl. HUDCO Niwas)</b>	<b>46108</b>	<b>44778</b>	<b>43761</b>	<b>49365</b>
<b>Total</b>	<b>75787</b>	<b>78513</b>	<b>80743</b>	<b>92654</b>
<b>Government</b>	<b>73196</b>	<b>75934</b>	<b>78267</b>	<b>90342</b>
<b>Private</b>	<b>2591</b>	<b>2579</b>	<b>2476</b>	<b>2312</b>

# FINANCIAL PERFORMANCE AT A GLANCE

- **BORROWING PROFILE**
  - **ASSET QUALITY**
- **KEY FINANCIAL HIGHLIGHTS**

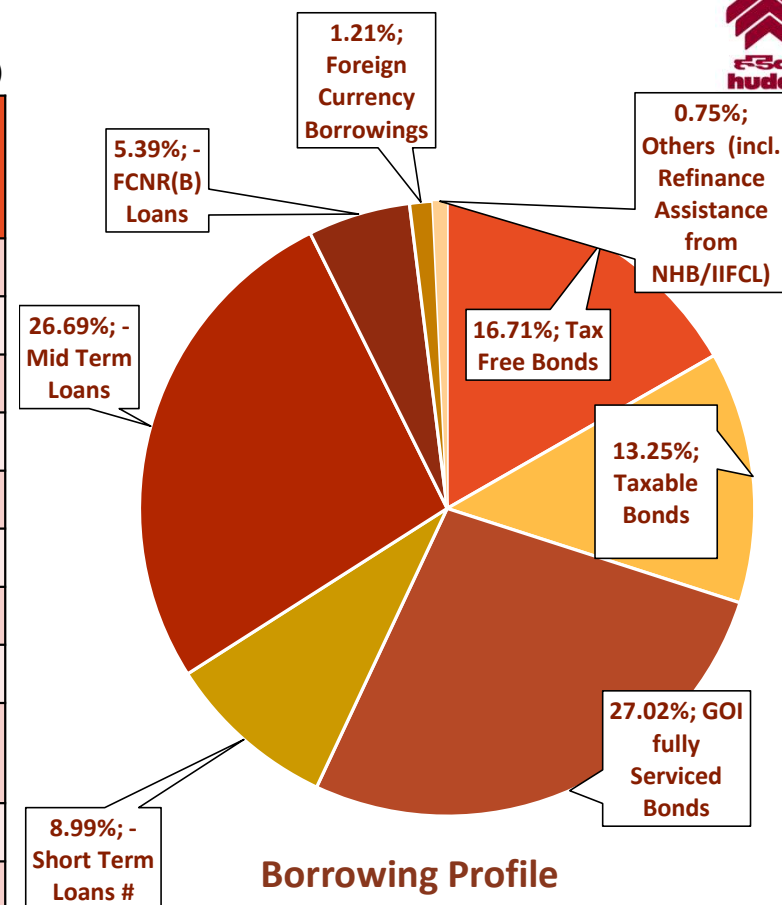
# BORROWING PROFILE

# OUTSTANDING BORROWINGS

(Rs in Crore)



Particulars	31 <sup>st</sup> March 2024	Average Cost of Borrowings	31 <sup>st</sup> March 2023	Average Cost of Borrowings
Tax Free Bonds	12372.38	8.04%	14014.04	8.10%
Taxable Bonds	9810.00	6.81%	14220.00	6.44%
GOI fully Serviced Bonds	20000.00	8.47%	20000.00	8.47%
Banks				
-Short Term Loans \$ #	6654.56	7.32%	1769.50	6.99%
-Mid Term Loans \$	19756.55	7.55%	12088.15	7.77%
-FCNR(B) Loans	3990.18	5.96%	-	
Foreign Currency Borrowings	894.03	5.49%	77.36	7.94%
Others (incl. Refinance Assistance from NHB/IIFCL)	554.52	5.06%	778.85	5.01%
Grand Total (incl. GoI Bonds)	74032.21	7.63%	62947.90	7.71%
Grand Total (excl. GoI Bonds)	54032.21	7.33%	42947.90	7.36%



# Only Working Capital Demand Loans/Short-term Loan(s) outstanding at Year end are considered.

\$ Loans raised from Banks are floating rate loans. Accordingly, average cost of funds in respect of such loans, as indicated above, is arrived at on the basis of interest applicable at the each respective year end.

Access to multiple sources of funding with a mix of international and domestic sources to meet the business growth

# FUND RAISED DURING THE PERIOD

(Rs in Crore)

Category	Q4				12M			
	FY24	Average Cost	FY23	Average Cost	FY24	Average Cost	FY23	Average Cost
<b>Taxable Bonds</b>	-	-	2000.00	7.68%	1500.00	7.48%	3970.00	7.61%
<b>Banks</b>								
- Short Term Loans #*	6654.60	7.32%	1769.50	6.99%	6654.60	7.32%	1769.50	6.99%
- Medium Term Loans*	3526.00	7.57%	3080.00	7.50%	9002.50	7.55%	10421.50	7.49%
- FCNR(B) Loans	2491.86	6.01%	-	-	3990.18	5.96%	-	-
<b>Foreign Curr. Borrowing</b>	827.85	5.29%	-	-	827.85	5.29%	-	-
<b>Total</b>	<b>13500.31</b>	<b>7.02%</b>	<b>6,849.50</b>	<b>7.42%</b>	<b>21975.13</b>	<b>7.10%</b>	<b>16161.00</b>	<b>7.46%</b>

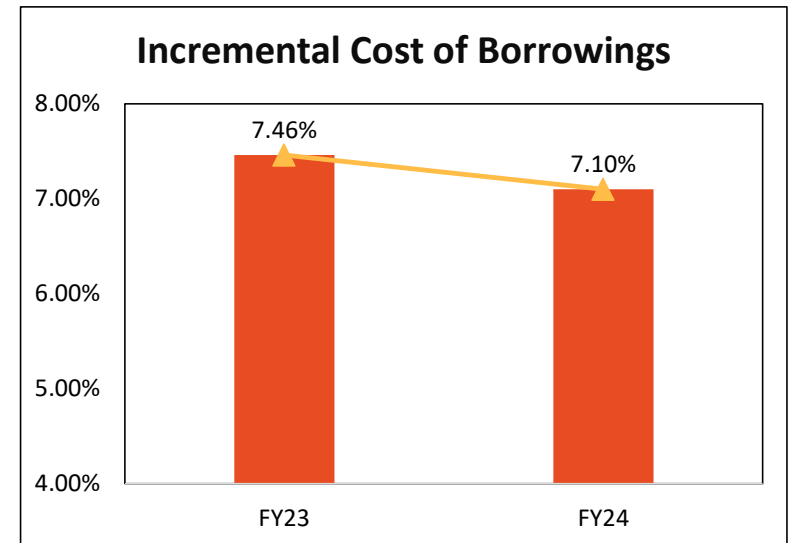
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# INITIATIVES DURING FY 24 FOR DIVERSIFICATION / COST OPTIMIZATION

- Judicious mix of borrowings through various available modes/sources resulting in reduction of overall cost of borrowings and adding competitive edge in lending operations.
- FCNR(B) Loan of \$480 Million (₹ 3,990 Crore) @6.01%.
- Established footprints in International market.
- Maiden ¥ ECB borrowings of 15 Billion (₹ 828 Crore) for tenor of 5 years @ 5.29%.
- Another Tranche of 15 Billion ¥ loan expected to be availed soon.

(Rs in Crore)



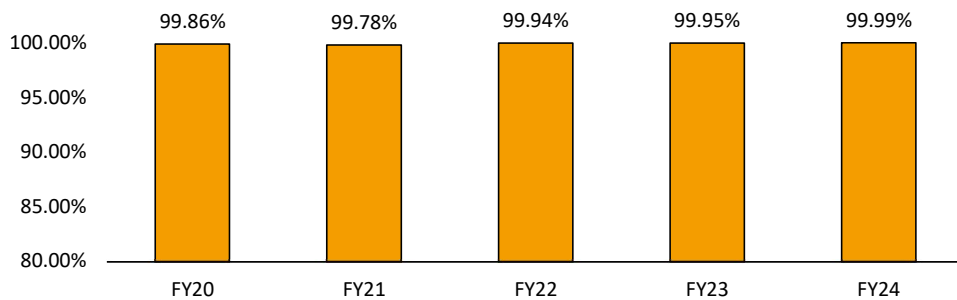
Gross Fiscal Deficit for FY 25 aimed at 5.1%, resulting in lower Govt. Borrowings. This might have positive impact on G Sec./Bond yields going forward.

# ASSET QUALITY

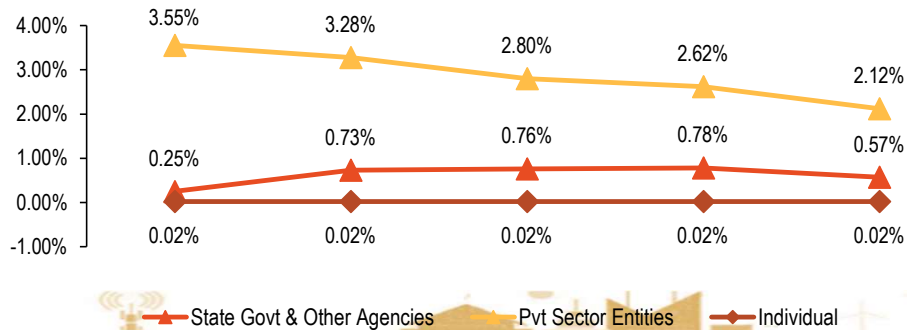


# ROBUST/LOW RISK BUSINESS MODEL

Sanctions to State Governments and Agencies as a Percentage of Total Sanctions



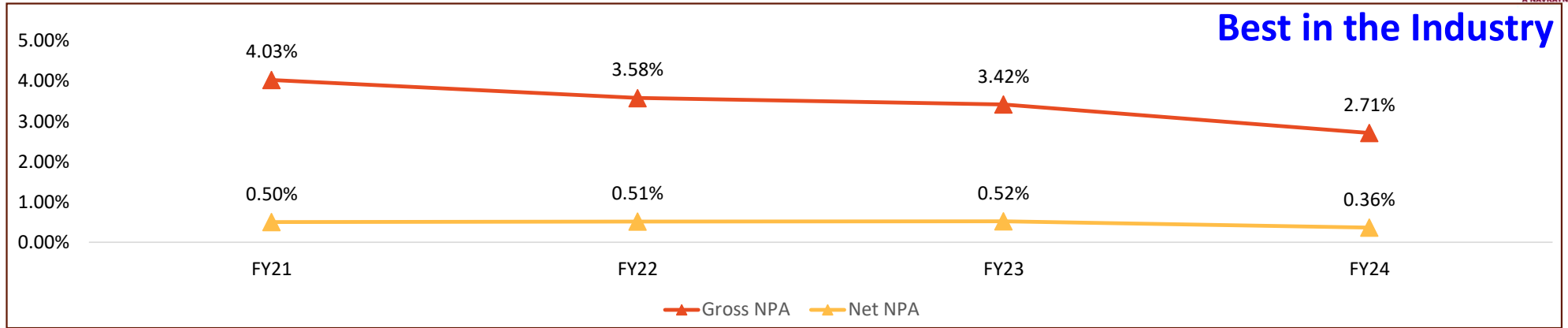
Analysis of Gross NPA by Borrower Category



- HUDCO has a strong relationship with State Governments, reflected in higher participation in government housing and urban infrastructure programmes
- As on March 31, 2024, 99.99% of total loan portfolio were to State Governments and their agencies
- HUDCO has low risk profile as the maximum part of loan book consists of loan to State Govt. and its agencies bearing low risk of NPAs
- Gross NPAs for loans made to the private sector were 2.12% compared to 0.57% for loans made to Government and their agencies. (as on March 31, 2024)

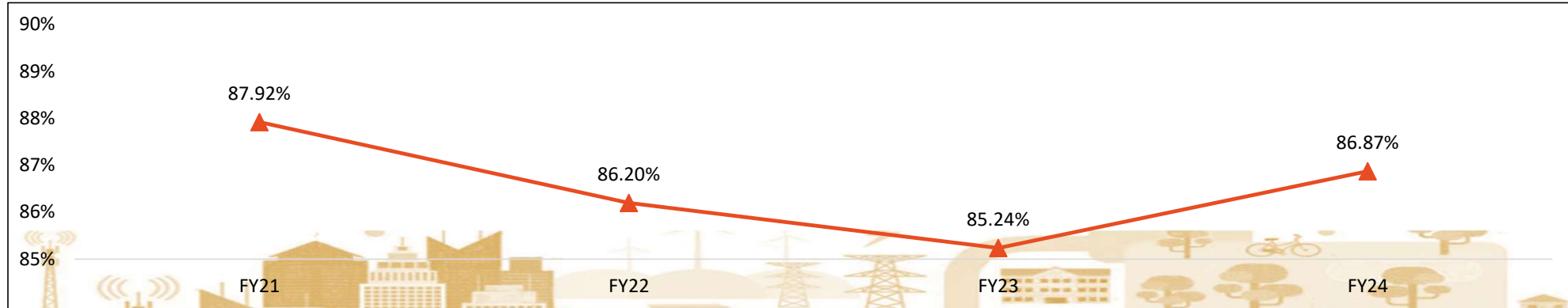


## STABLE ASSET QUALITY



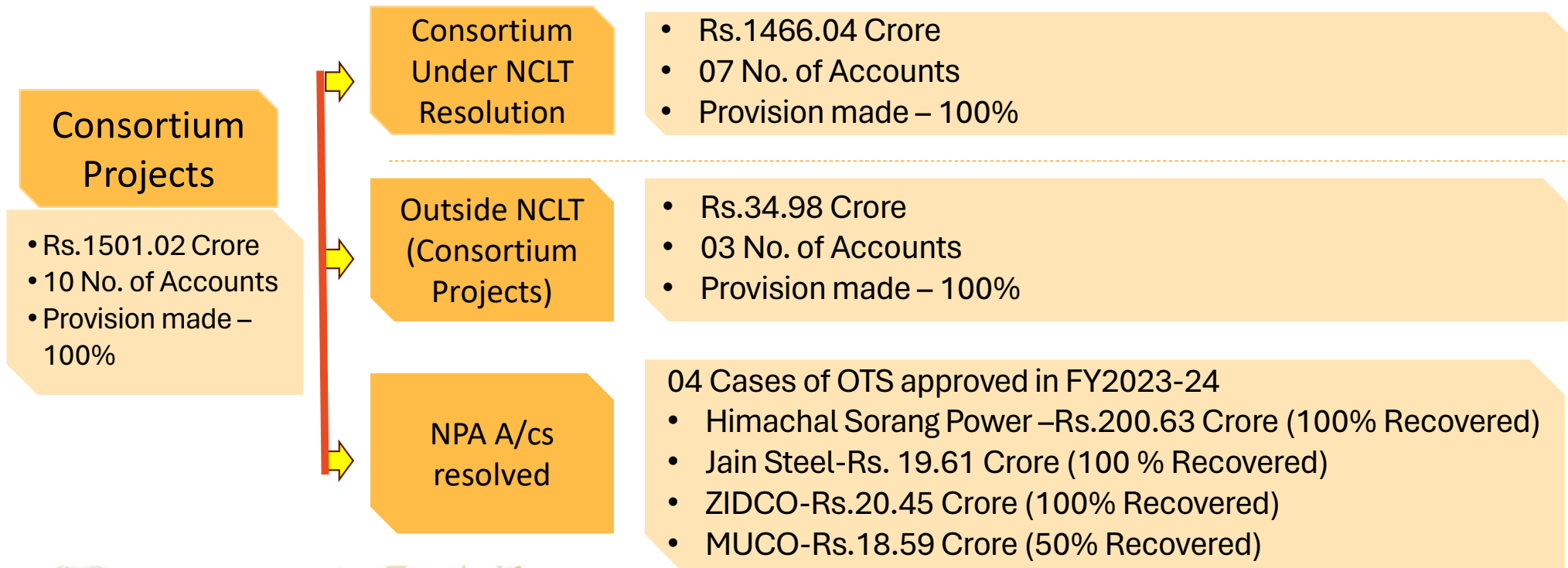
## ADEQUATE PROVISION COVERAGE RATIO (%)<sub>1</sub>

1. PROVISION COVERAGE RATIO REFLECTS THE RATIO OF PROVISION CREATED AGAINST NPA LOANS



# CREDIT IMPAIRED ASSETS – RESOLUTION STATUS

Gross NPA Rs. 2513 Crore, Net NPA Rs.329.96 Crore, Provision coverage 86.87%



# KEY FINANCIAL HIGHLIGHTS

# KEY FINANCIAL HIGHLIGHTS FOR FY24

- Total Income stands at Rs.7,948.10 Crore (↑ 12% YoY)
- Net Profit stands at Rs.2,116.74 Crore (24% YoY↑)
- Total Comprehensive Income Stands at Rs.2,136.52 Crore (↑ 24% YoY)
- Loan book stands at Rs.92,654 Crore (↑ 15% YoY)
- Asset Quality improved with Net Credit impaired Assets at 0.36% vis-a-vis 0.52% as on March 31, 2023↑
- Net Worth stands at Rs.16,614.30 Crore (↑ 15% YoY)

# STANDALONE STATEMENT OF PROFIT & LOSS

(Rs in Crore)



Particulars	Q3		12 MONTHS	
	FY24	FY23	FY24	FY23
<b>Income:</b>				
-Revenue from Operations	2065.22	1852.38	7784.29	7049.46
-Other Income	128.82	10.03	163.81	36.72
<b>Total Income (1)</b>	<b>2194.04</b>	<b>1862.41</b>	<b>7948.10</b>	<b>7086.18</b>
<b>Expenses:</b>				
-Finance Cost	1240.68	1150.56	4963.94	4509.21
-Other Cost	108.46	123.92	348.81	361.25
-Impairment of Financial Instruments	(98.22)	(276.38)	(208.09)	(73.69)
<b>Total Expenses (2)</b>	<b>1250.92</b>	<b>998.10</b>	<b>5104.66</b>	<b>4796.77</b>
<b>PROFIT BEFORE TAX {3= (1-2)}</b>	<b>943.12</b>	<b>864.31</b>	<b>2843.44</b>	<b>2289.41</b>
Tax Expense (4)	242.96	225.12	726.70	587.79
<b>NET PROFIT AFTER TAX {5 = (3-4)}</b>	<b>700.16</b>	<b>639.19</b>	<b>2116.74</b>	<b>1701.62</b>
Other Comprehensive Income Net of Tax (6)	13.47	19.01	19.78	24.74
<b>TOTAL COMPREHENSIVE INCOME (5+6)</b>	<b>713.63</b>	<b>658.20</b>	<b>2136.52</b>	<b>1726.36</b>



# KEY INDICATORS

Particulars	12 MONTHS			
	FY24		FY23	
	Incl. EBR	Excl. EBR	Incl. EBR	Excl. EBR
Loan Portfolio (INR Crore)	92,654	72,654	80,743	60,743
Yield on Loan (%)	9.04	9.09	9.01	9.06
Cost of Funds (%)	7.25	6.75	7.25	6.68
Interest Spread (%)	1.79	2.34	1.76	2.38
Net Interest Margin (%)	3.18	4.04	3.19	4.17

Particulars	FY24	FY23
Interest Coverage Ratio (times)	1.57	1.51
Debt Equity Ratio (times)	4.05	3.96
Return on Assets (%)	2.42	2.13
Return on Equity (%)	12.74	11.02
Net Worth (INR Crore)	16614.30	15,445.25
Average Net Worth (INR Crore)	16029.78	14,956.78
Book Value in INR per Share of INR 10	82.99	77.15
Earning per Share (EPS) in INR	10.57	8.50

- Yield on loan is calculated by dividing interest income (including interest received on settlement of NPA cases) on loan assets by average loan assets.
- Cost of funds is calculated by dividing interest expenses by average total borrowings.
- Interest spread is difference between yield on loan and cost of funds.
- Net interest margin is calculated by net interest income on interest earning assets by average interest earning assets.
- Interest coverage ratio is calculated by dividing Earnings before interest and tax by finance cost.
- Debt equity ratio is calculated by dividing total debt by equity.
- Return on equity is calculated by dividing the profit after tax for the period by shareholders' fund at the end of the period, expressed as a percentage.
- Return on average assets (after tax) is calculated by dividing the PAT for the period by average total assets.

# THANK YOU